



Equity Mining Tool

Phase 2

September 13th, 2018

UX Strategy & Design Team

Equity Mining Tool - Phase 2

Updated By Jessica Nace and Jair Barrios

AutoNation

EMT - DESKTOP - Equity Log

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99

Alerts

CM

Christopher

Equity Log

Daily View

FILTERS

Financed

Leased

Expired Warranty

90 Day Warranty

1346 customers

CUSTOMER	STATUS	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	NOTES
Ortiz, Raiden	Do Not Contact	2015	Mustang	Financed	45		▼ \$XX	▼ \$XX	\$X,XXX		
Gay, Adriel	Contact Made	2016	Focus	Leased	40		▲ \$XX	▼ \$X	\$X,XXX		
Fox, Aimee	Not Interested	2017	Sorento	Leased	35		▲ \$XXX	▲ \$XX	-\$X,XXX		
Bradley, Finn	Contact Not Made	2015	Odessey	Leased	35		▼ \$XXX	▼ \$XX	\$XX		
Blair, Xavier	Contact Not Made	2016	Accord	Financed	33		▲ \$XXX	▲ \$XX	\$X,XXX		
Vargas, Maciel	Contact Made	2015	GL-Class	Leased	31		▲ \$XX	▼ \$XX	\$X,XXX		
Sweeney, Casey	Contact Not Made	2015	Mustang	Financed	30		▼ \$XX	▼ \$X	\$XXX		Does not want to be contacted
Walton, Alexis	Do Not Contact	2016	Accord	Conquest	30		—	—	—	—	
Zimmerman, Dominik	Do Not Contact	2018	GL-Class	Financed	27		▲ \$XXX	▲ \$XXX	-\$X,XXX		
Wyatt, Reilly	Contact Not Made	2017	Camry	Leased	20		▼ \$XXX	▼ \$XX	-\$X,XXX		
Howe, Terry	Do Not Contact	2017	Focus	Financed	18		▼ \$X	▼ \$X	-\$XXX		Preparing Opportunity for Compass with VIN

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Service Log

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99

Alerts

CM

Christopher

Service Log

FILTERS

Today

X

53 customers

CUSTOMER	STATUS	RO DATE	RO AMT	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	EQUITY	WARRANTY	NOTES
<u>Ortiz, Raiden</u>	New	18 Feb 2018 11:53 AM	\$38	2015	Mustang	Financed	45		\$X,XXX		
<u>Gay, Adriel</u>	No Payments Left	18 Feb 2018 11:53 AM	\$77	2016	Focus	Leased	40		\$X,XXX		
<u>Fox, Aimee</u>	Do Not Contact	18 Feb 2018 11:53 AM	\$10	2017	Sorento	Leased	35		-\$X,XXX		
<u>Bradley, Finn</u>	Contact Not Made	18 Feb 2018 11:53 AM	\$81	2015	Odessey	Leased	35		\$XX		
<u>Blair, Xavier</u>	No Longer Owns	18 Feb 2018 11:53 AM	\$89	2016	Accord	Financed	33		\$X,XXX		
<u>Vargas, Maciel</u>	No Longer Owns	18 Feb 2018 11:53 AM	\$4	2015	GL-Class	Leased	31		\$X,XXX		
<u>Sweeney, Casey</u>	Not Interested	18 Feb 2018 11:53 AM	\$43	2015	Mustang	Financed	30		\$XXX		Does not want to be contacted
<u>Walton, Alexis</u>	No Longer Owns	18 Feb 2018 11:53 AM	\$21	2016	Accord	Conquest	30		—	—	
<u>Zimmerman, Dominik</u>	Do Not Contact	18 Feb 2018 11:53 AM	\$1	2018	GL-Class	Financed	27		-\$X,XXX		
<u>Wyatt, Reilly</u>	New	18 Feb 2018 11:53 AM	\$22	2017	Camry	Leased	20		-\$X,XXX		
<u>Howe, Terry</u>	Do Not Contact	18 Feb 2018 11:53 AM	\$82	2017	Focus	Financed	18		-\$XXX		Preparing Opportunity for Compass with VIN

EMT - DESKTOP - Customer Detail

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

9 PAYMENTS LEFT

99% LEASE MILEAGE

RO BILL

9 PREDICTIVE SCORE

CARFAX

CUSTOMER

Service

Notes

Credit

Last, First

Ferguson, Angeline

Email

AJferguson1@gmail.com

Status

Contact Made

Co-buyer

Dodson, Teagan

Phone

M - (954) 335-4167

H - (954) 282-9319

W - (954) 881-9543

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

Address (approx. 2.5 miles)

200 SW 1st AVE

Apt. 2206

Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

Protection Plans

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...
17 Feb 2018 10:10 AM	FergusonG		VIN Scanned
16 Feb 2018 2:05 PM	FergusonG		Email From AJFerguson1@gmail.com
14 Feb 2018 6:45 PM	FergusonG		Call From (954) 335-4167
14 Feb 2018 2:05 PM	FergusonG		Email To AJFerguson1@gmail.com

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDCE1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

	LEASE	FINANCE
CURRENT PAYMENT: \$589		
TERMS	36MO / 12K GM Financial Rebate: \$2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	\$0	\$0
MONTHLY PAYMENT	\$489	\$520
PAYMENT DIFFERENCE	▼ \$100	▼ \$69

Disclaimer: Prices and/or payments do not include tax, tags, and fees

Please note these designs are subject to change and final approval is pending.

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EMT - DESKTOP - Customer Detail - Nav Expanded

Equity Log

Service Log

Admin

Reports

Chrysler Dodge Jeep Ram

Search Equity Mining

99 Alerts

CM Christopher

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

SERVICE

NOTES

CREDIT

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167

H - (954) 282-9319

W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

5 miles)

33301

07 Sep 2018

Edit

Change Customer

INFORMATION

PROTECTION PLANS

297

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDCEJ1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Equity Playground

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Back to Ferguson, Angeline

Equity Playground

RESET

ADD VIN

CURRENT

CREATE LEAD

2014 Chevrolet Colorado 4WD LT
Short Bed, Crew Cab Pickup
VIN: 1HGCDCE1J1453679
[View Vehicle Details](#)

Vehicle Value\$40,999

Estimated Payoff—\$7,999

Equity Amount=\$33,000

Equity Amount

Payment Payoff

Current Payment\$537

Finance APR%4.1

Down Payment\$1,200

REPLACEMENT

Delete

CREATE LEAD

CARFAX

2018 Chevrolet Silverado 4WD LT
Short Bed, Crew Cab Pickup
VIN: 1GCGTCEN1J1187773
[View Vehicle Comparison](#)

MSRP\$22,700

Rebate—\$42,699

Discount—\$9,999

Est. Selling Price=\$32,700

FINANCE

LEASE

\$564▲\$7

60 MO / 4.1% APR

Wells Fargo Dealer Services, LLC.

\$489▼\$104

36 MO / 12K Miles

GM Financial

[View Payment Options](#)

VEHICLE 1

Delete

CREATE LEAD

CARFAX

2018 Ford F-150 XL 2WD Supercab 6.5'
Short Bed, Super Cab Pickup
VIN: 1GCGTCEN1J1187773
[View Vehicle Comparison](#)

MSRP\$22,700

Rebate—\$42,699

Discount—\$9,999

Est. Selling Price=\$32,700

FINANCE

LEASE

\$564▲\$7

60 MO / 4.1% APR

Wells Fargo Dealer Services, LLC.

\$489▼\$104

36 MO / 12K Miles

GM Financial

[View Payment Options](#)

VEHICLE 2

Delete

CREATE LEAD

CARFAX

2018 Toyota Tundra SR5 4x4 Double Cab
Extended Bed, Double Cab Pickup
VIN: 1GCGTCEN1J1187773
[View Vehicle Comparison](#)

MSRP\$22,700

Rebate—\$42,699

Discount—\$9,999

Est. Selling Price=\$32,700

FINANCE

LEASE

\$564▲\$7

60 MO / 4.1% APR

Wells Fargo Dealer Services, LLC.

\$489▼\$104

36 MO / 12K Miles

GM Financial

[View Payment Options](#)

VEHICLE 3

Delete

CREATE LEAD

CARFAX

2018 RAM 1500 Tradesman
Short Bed, Regular Cab Pickup
VIN: 1GCGTCEN1J1187773
[View Vehicle Comparison](#)

MSRP\$22,700

Rebate—\$42,699

Discount—\$9,999

Est. Selling Price=\$32,700

FINANCE

LEASE

\$564▲\$7

60 MO / 4.1% APR

Wells Fargo Dealer Services, LLC.

\$489▼\$104


36 MO / 12K Miles





GM Financial

[View Payment Options](#)

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Location







AutoNation

Chrysler Dodge Jeep Ram

Pembroke



Enter Store Name



AutoNation Chevrolet Pembroke Pines

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

AutoNation Ford Margate

AutoNation Ford Miami


AutoNation Honda Hollywood

AutoNation Honda Miami Lakes

AutoNation Nissan Pembroke Pines

AutoNation Toyota Weston

Search Equity Mining



99


Alerts

CM

Christopher


Please note these designs are subject to change and final approval is pending.


7





Chrysler Dodge Jeep Ram

Pembroke Pines










Search Equity Mining



Last Name, First Name

Maserati Alfa Romeo of Stevens Creek

Last Name, First Name

Last Name, First Name

AutoNation Ford Miami

AutoNation Honda Hollywood

Last Name, First Name

Last Name, First Name


99

Alerts

CM


Christopher


EMT - DESKTOP - Alerts





Chrysler Dodge Jeep Ram

Pembroke Pines










Search Equity Mining





99


Alerts


CM


Christopher


Reminder
MM/DD/YYYY XX:XX AM





This is the Alert Title
MM/DD/YYYY XX:XX AM





This title is so long that it needs to be tru...
MM/DD/YYYY XX:XX AM





Nav dropdown Max-height:300px
MM/DD/YYYY XX:XX AM





Email from Ferguson, Angeline
MM/DD/YYYY XX:XX AM




Email Read
MM/DD/YYYY XX:XX AM




Email from Ferguson, Angeline




Clear All Alerts


EMT - DESKTOP - User Options





Chrysler Dodge Jeep Ram

Pembroke Pines










Search Equity Mining



99

Alerts

CM

Christopher

Tutorial Off

Helpful Links

Email Signature


Log Out



COLUMNS



EMT - DESKTOP - Columns Flyout



Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Equity Log

Daily View

FILTERS

Financed

Leased

Expired Warranty

90 Day Warranty

CUSTOMER	STATUS	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	FINANCE DIFF	LEASE DIFF
Ortiz, Raiden	Do Not Contact	2015	Mustang	Financed	45		▼ \$XX	▼ \$XX
Gay, Adriel	Contact Made	2016	Focus	Leased	40		▲ \$XX	▼ \$X
Fox, Aimee	Not Interested	2017	Sorento	Leased	35		▲ \$XXX	▲ \$XX
Bradley, Finn	Contact Not Made	2015	Odessey	Leased	35		▼ \$XXX	▼ \$XX
Blair, Xavier	Contact Not Made	2016	Accord	Financed	33		▲ \$XXX	▲ \$XX
Vargas, Maciel	Contact Made	2015	GL-Class	Leased	31		▲ \$XX	▼ \$XX
Sweeney, Casey	Contact Not Made	2015	Mustang	Financed	30		▼ \$XX	▼ \$X
Walton, Alexis	Do Not Contact	2016	Accord	Conquest	30		—	—
Zimmerman, Dominik	Do Not Contact	2018	GL-Class	Financed	27		▲ \$XXX	▲ \$XXX
Wyatt, Reilly	Contact Not Made	2017	Camry	Leased	20		▼ \$XXX	▼ \$XX
Howe, Terry	Do Not Contact	2017	Focus	Financed	18		▼ \$X	▼ \$X

COLUMN OPTIONS

Use this feature to Add or Remove columns. To change the column order, click and drag the field to the desired position.

Customer

unable to delete or reorder

i

Status

i

Year

x

Model

x

Deal Type

x

Payments Left

x

Last Action

x

Finance Difference

x

Lease Difference

x

Equity

x

Warranty

x

Notes

x


+ Add a Column

CANCEL

APPLY

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Add Columns




AutoNation

Chrysler Dodge Jeep Ram


Pembroke Pines

Search Equity Mining



99 Alerts

CM Christopher



Equity Log

Daily View












FILTERS

Financed

Leased

Expired Warranty

90 Day Warranty

CUSTOMER	STATUS	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	FINANCE DIFF	LEASE DIFF
Ortiz, Raiden	Do Not Contact	2015	Mustang	Financed	45		▼ \$XX	▼ \$XX
Gay, Adriel	Contact Made	2016	Focus	Leased	40		▲ \$XX	▼ \$X
Fox, Aimee	Not Interested	2017	Sorento	Leased	35		▲ \$XXX	▲ \$XX
Bradley, Finn	Contact Not Made	2015	Odessey	Leased	35		▼ \$XXX	▼ \$XX
Blair, Xavier	Contact Not Made	2016	Accord	Financed	33		▲ \$XXX	▲ \$XX
Vargas, Maciel	Contact Made	2015	GL-Class	Leased	31		▲ \$XX	▼ \$XX
Sweeney, Casey	Contact Not Made	2015	Mustang	Financed	30		▼ \$XX	▼ \$X
Walton, Alexis	Do Not Contact	2016	Accord	Conquest	30		—	—
Zimmerman, Dominik	Do Not Contact	2018	GL-Class	Financed	27		▲ \$XXX	▲ \$XXX
Wyatt, Reilly	Contact Not Made	2017	Camry	Leased	20		▼ \$XXX	▼ \$XX
Howe, Terry	Do Not Contact	2017	Focus	Financed	18		▼ \$X	▼ \$X

COLUMN OPTIONS

Use this feature to Add  or Remove  columns. To change the column order, click and drag the field to the desired position.

Status

Year

Model

Deal Type

Payments Left

Last Action

Finance Difference

Lease Difference

Equity

Warranty

Notes

Type or select a column


 Add a Column

CANCEL

APPLY

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Reorder Columns



Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Equity Log

Daily View

FILTERS

Financed

Leased

Expired Warranty

90 Day Warranty

CUSTOMER	STATUS	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	FINANCE DIFF	LEASE DIFF
Ortiz, Raiden	Do Not Contact	2015	Mustang	Financed	45		▼ \$XX	▼ \$XX
Gay, Adriel	Contact Made	2016	Focus	Leased	40		▲ \$XX	▼ \$X
Fox, Aimee	Not Interested	2017	Sorento	Leased	35		▲ \$XXX	▲ \$XX
Bradley, Finn	Contact Not Made	2015	Odessey	Leased	35		▼ \$XXX	▼ \$XX
Blair, Xavier	Contact Not Made	2016	Accord	Financed	33		▲ \$XXX	▲ \$XX
Vargas, Maciel	Contact Made	2015	GL-Class	Leased	31		▲ \$XX	▼ \$XX
Sweeney, Casey	Contact Not Made	2015	Mustang	Financed	30		▼ \$XX	▼ \$X
Walton, Alexis	Do Not Contact	2016	Accord	Conquest	30		—	—
Zimmerman, Dominik	Do Not Contact	2018	GL-Class	Financed	27		▲ \$XXX	▲ \$XXX
Wyatt, Reilly	Contact Not Made	2017	Camry	Leased	20		▼ \$XXX	▼ \$XX
Howe, Terry	Do Not Contact	2017	Focus	Financed	18		▼ \$X	▼ \$X

COLUMN OPTIONS

Use this feature to Add or Remove columns. To change the column order, click and drag the field to the desired position.

Customer

Status

Year

Model

Deal Type

Payments Left

Last Action

Finance Difference

Lease Difference

Equity

Warranty

Notes

+

Add a Column

CANCEL

APPLY

Please note these designs are subject to change and final approval is pending.

CUSTOMER TAB

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE

Apt. 2206

Fort Lauderdale, FL 33301

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167

H - (954) 282-9319

W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGDCEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Email

AJferguson1@gmail.com

Mobile Phone

9543354167

Home Phone

(954)282-9319

Work Phone

954-881-9543

CANCEL

SAVE

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGDCEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

17

EMT - DESKTOP - Change Customer

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

Service

REPLACEMENT

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@

Phone

M - (954) 335-
H - (954) 282-
W - (954) 881-5

Johnson, Amelia

Fort Lauderdale, FL 33301

M - (954) 465-2222

ameliajohnson@gmail.com

Last Service Location

AutoNation Toyota Eston

Last Service Advisor

Romero Gutierrez, Luis

Last Service Date

02/23/2018

NO

YES

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

18

EMT - DESKTOP - Opportunity Detail (Conquest)

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

CUSTOMER

Service

Notes

Credit

Last, First

Johnson, Amelia

Co-buyer

—

Address

Fort Lauderdale, FL 33301

Email

ameliajohnson@gmail.com

Phone

M - (954) 465-2122

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDCE1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: —	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: \$2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	\$0	\$0

Please note these designs are subject to change and final approval is pending.

19

EMT - DESKTOP - Change Customer (No RO)

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

VEHICLE COMPARISON

Equity Playground

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@

Phone

M - (954) 335-
H - (954) 282-
W - (954) 881-

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

CHANGE CUSTOMER

New Owner can only be assigned to a vehicle with an active RO

OK

Please note these designs are subject to change and final approval is pending.

| EXPERIAN |

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Johnson, Amelia

Co-buyer

—

Address

Fort Lauderdale, FL 33301

Email

ameliajohnson@gmail.com

Phone

M - (954) 465-2122

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITIONUsed

VEHICLE2014 Chevrolet Colorado 4WD LT

VIN1HGCDEN1J1453679

BODY TYPEShort Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITIONNew

VEHICLE2018 Chevrolet Silverado 4WD LT

VIN1GCGTCEN1J1187773

BODY TYPEShort Bed, Crew Cab Pickup

EST SELLING PRICE\$38,060

LOCATIONAN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: —

TERMS

DOWN PAYMENT

LEASE

36MO / 12K
GM Financial
Rebate: \$2,225

\$0

FINANCE

72MO / 4.1%
GM Financial

\$0

EMT - DESKTOP - Customer Detail - Pull Credit

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

CUSTOMER

Service

Notes

Credit

Last, First

Johnson, Amelia

Email

ameliajohnson@gmail.com

Status

Contact Made

Co-buyer

—

Phone

M - (954) 465-...

Last Action Taken

—

Address

Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

Vehicle

VIN

Body Type

Est Selling Price

Location

New

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

\$38,060

AN CDJR Pembroke Pines

View More

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date

By

Action

Note

18 Feb 2018 | 11:53 AM

FergusonG

Nam porttitor blandit accumsan. Ut vel dictu...

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: —

TERMS

DOWN PAYMENT

LEASE

36MO / 12K
GM Financial
Rebate: \$2,225

\$0

FINANCE

72MO / 4.1%
GM Financial

\$0

PULL CREDIT

Do you want to preform a credit check on Amelia Johnson?

NO

YES

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Pulled

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Johnson, Amelia

Co-buyer

—

Address

Fort Lauderdale, FL 33301

Email

ameliajohnson@gmail.com

Phone

M - (954) 465-2122

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

EditChange Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDCEJ1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

TERMS

36MO / 12K

GM Financial

Rebate: \$2,225

72MO / 4.1%

GM Financial

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Score - Associate View

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

BAD

POOR

FAIR

GOOD

300-579

580-639

640-699

700-749

EXCELLENT

750+

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

VEHICLE COMPARISON

Equity Playground

CURRENT

REPLACEMENT

2014 Chevrolet Colorado 4WD LT

1HGCDCE1J1453679

Short Bed, Crew Cab Pickup

Used

CONDITION

VEHICLE

VIN

BODY TYPE

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

New

CONDITION

VEHICLE

VIN

BODY TYPE

EST SELLING PRICE

LOCATION

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

25

EMT - DESKTOP - Customer Detail - Credit Score - Manager View

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

BAD

POOR

FAIR

GOOD

300-579

580-639

640-699

700-749

EXCELLENT

750+

View More

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

VEHICLE COMPARISON

Equity Playground

CURRENT

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

26

EMT - DESKTOP - Customer Detail - Credit Score - Manager View Expanded

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER	SERVICE	NOTES	CREDIT
Credit Score			622
High Credit			735
Number of Mortgages			1
Prior/Current Trades			6
Derogatory/Delinquent Trades			0
Open Trades			1
Months Since Most Recent Bankruptcy			—
Months Since Most Recent Charge-Off			—
Months Since Most Recent Judgement			—
Months Since Most Recent Repossession			—
Months to Maturity on Open Trades			9
Trades > 30 Days Delinquent in Past 12 Months			0
Maximum Credit Amount on Trades			\$20,000
<div>View Less</div>			

DEAL INFORMATION

PROTECTION PLANS

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITIONUsed

VEHICLE2014 Chevrolet Colorado 4WD LT

VIN1HGCDCE1J1453679

BODY TYPEShort Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITIONNew

VEHICLE2018 Chevrolet Silverado 4WD LT

VIN1GCGTCEN1J1187773

BODY TYPEShort Bed, Crew Cab Pickup

EST SELLING PRICE\$38,060

LOCATIONAN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: \$2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	\$0	\$0

Please note these designs are subject to change and final approval is pending.

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

CUSTOMER

SERVICE

NOTES

CREDIT

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITIONUsed

VEHICLE2014 Chevrolet Colorado 4WD LT

VIN1HGCDCEJ1J1453679

BODY TYPEShort Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITIONNew

VEHICLE2018 Chevrolet Silverado 4WD LT

VIN1GCGTCEN1J1187773

BODY TYPEShort Bed, Crew Cab Pickup

EST SELLING PRICE\$38,060

LOCATIONAN CDJR Pembroke Pines

View More

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

Please note these designs are subject to change and final approval is pending.

29

**PREDICTIVE
SCORE**

EMT - DESKTOP - Predictive Score Header

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Johnson, Amelia

Email

ameliajohnson@gmail.com

Status

Contact Made

Co-buyer

—

Phone

M - (954) 465-2122

Last Action Taken

Vehicle Selected

Address

Fort Lauderdale, FL 33301

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: —

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Predictive Score Drawer Expanded

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

Finance payment decreases by \$69

LEASE DIFF

Lease payment decreases by \$100

EQUITY

Vehicle Equity of \$8,990

WARRANTY

Warranty is about to expire

9

PAYMENTS LEFT

9 payments left until loan payoff

99%

LEASE MILEAGE

Likely to exceed lease mileage

RO BILL

There is no RO bill for this vehicle

9

PREDICTIVE SCORE

Likelihood to convert to a lead is excellent

CARFAX

Carfax reports 2 accidents

CUSTOMER

SERVICE	NOTES	CREDIT
<div>Last, First Johnson, Amelia</div> <div>Co-buyer —</div> <div>Address Fort Lauderdale, FL 33301</div>	<div>Email ameliajohnson@gmail.com</div> <div>Phone M - (954) 465-2122</div>	<div>Status Contact Made</div> <div>Last Action Taken Vehicle Selected</div> <div>Last Action Date 02/19/2018 10:01 AM</div>

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION
Used

VEHICLE
2014 Chevrolet Colorado 4WD LT

VIN
1HGCDCE1J1453679

BODY TYPE
Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION
New

VEHICLE
2018 Chevrolet Silverado 4WD LT

VIN
1GCGTCEN1J1187773

BODY TYPE
Short Bed, Crew Cab Pickup

EST SELLING PRICE
\$38,060

LOCATION
AN CDJR Pembroke Pines

View More

DEAL INFORMATION

PROTECTION PLANS

# of Payments Left 9 for a total of \$5,297	Payment \$589	Down Payment \$37
Term 39 Months	Rate 4.1% APR	Lender ACAR LEASING LTD.

PAYMENT COMPARISON

Equity Amount | Payment Payoff

Please note these designs are subject to change and final approval is pending.

32

EMT - DESKTOP - Predictive Score Explanation

Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

Finance payment decreases by \$69

LEASE DIFF

Lease payment decreases by \$100

PREDICTIVE SCORE

Likelihood to convert to a lead is excellent

CARFAX

Carfax reports 2 accidents

CUSTOMER

Service

Last, First

Johnson, Amelia

Co-buyer

—

Address

Fort Lauderdale, FL 33301

Email

ameliajohnson@autonation.com

Phone

M - (954) 465-1234

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

PAYMENT COMPARISON

Equity Amount

Payment Payoff

PREDICTIVE SCORE

The Predictive Score is an algorithm based on a number of variables including but not limited to:

Months since last repair
Number of VINS purchased in the past
Maximum finance amount

Score

1

2

3

4

5

6

7

8

9

10

Description

Poor Likelihood to convert to a lead

Good Likelihood to convert to a lead

Excellent Likelihood to convert to a lead

OK

Please note these designs are subject to change and final approval is pending.



ACCESS TO MAILERS



EMT - DESKTOP - Mailers (Wireframe)

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Next

FINANCE DIFF

LEASE DIFF

CUSTOMER

Service

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@

Phone

M - (954) 335-
H - (954) 282-
W - (954) 881-

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

of Payments Left

9 for a total of \$5,297

Payment

\$589

Term

39 Months

Rate

4.1% APR

ALL HISTORY

Show Contact Only

14 FEB 2018

6:45 PM | FergusonG

In-Bound Call From (954) 335-4167

Nam porttitor blandit accumsan. Ut vel dictum sem, a pretium dui In malesua

6:45 PM | FergusonG

In-Bound Call From (954) 335-4167

Nam porttitor blandit accumsan. Ut vel dictum sem, a pretium dui In malesua

The New AutoNation Auction in Atlanta

PREVIEW

2:00 PM | FergusonG

Opportunity Opened

Donec sagittis faucibus lacus eget blandit. Mauris vitae ultricies metus, at condimentum nulla. Donec quis ornare lacus. Etiam gravida mollis tortor quis porttitor. Mauris turpis nisl, molestie ut ipsum et, suscipit vehicula odio. Vestibulum

Mauris vitae ultricies metus, at condimentum nulla. Donec quis ornare lacus. Etiam gravida mollis tortor quis porttitor. Mauris turpis nisl, molestie ut ipsum et, suscipit vehicula odio. Vestibulum

Ut laoreet sodales nisi, quis iaculis nulla iaculis vitae.

View Less

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

35

EMT - DESKTOP - Mailers - Preview (Wireframe)

AutoNation

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Next

FINANCE DIFF

LEASE DIFF

PREDICTIVE SCORE

CARFAX

Equity Playground

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

VEHICLE

VIN

BODY TYPE

EST SELLING PRICE

LOCATION

New

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

\$38,060

AN CDJR Pembroke Pines

View More

Equity Amount

Payment Payoff

LEASE

FINANCE

HISTORY

Show Contact Only

6:45 PM | FergusonG

In-Bound Call From (954) 335-4167

Nam porttitor blandit accumsan. Ut vel dictum sem, a pretium dui In malesua

The New AutoNation Auction in Atlanta

HIDE

NOW OPEN

AutoNation Auto Auction Atlanta

With 90% franchise dealer inventory, AutoNation Auto Auction gives you access to premium selection and a lot more.

Exclusive Dealer Access for Buyers and Sellers

Hundreds of Units of High Quality Inventory

Inspections and Disclosures Guarantee Your Peace-of-Mind

Full On-Site Services

As America's largest automotive retailer, AutoNation Auto Auction makes it fast and easy for dealers - and only dealers - to find the best vehicles at the right price

2:00 PM | FergusonG

Opportunity Opened

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

View More

CURRENT PAYMENT: \$589

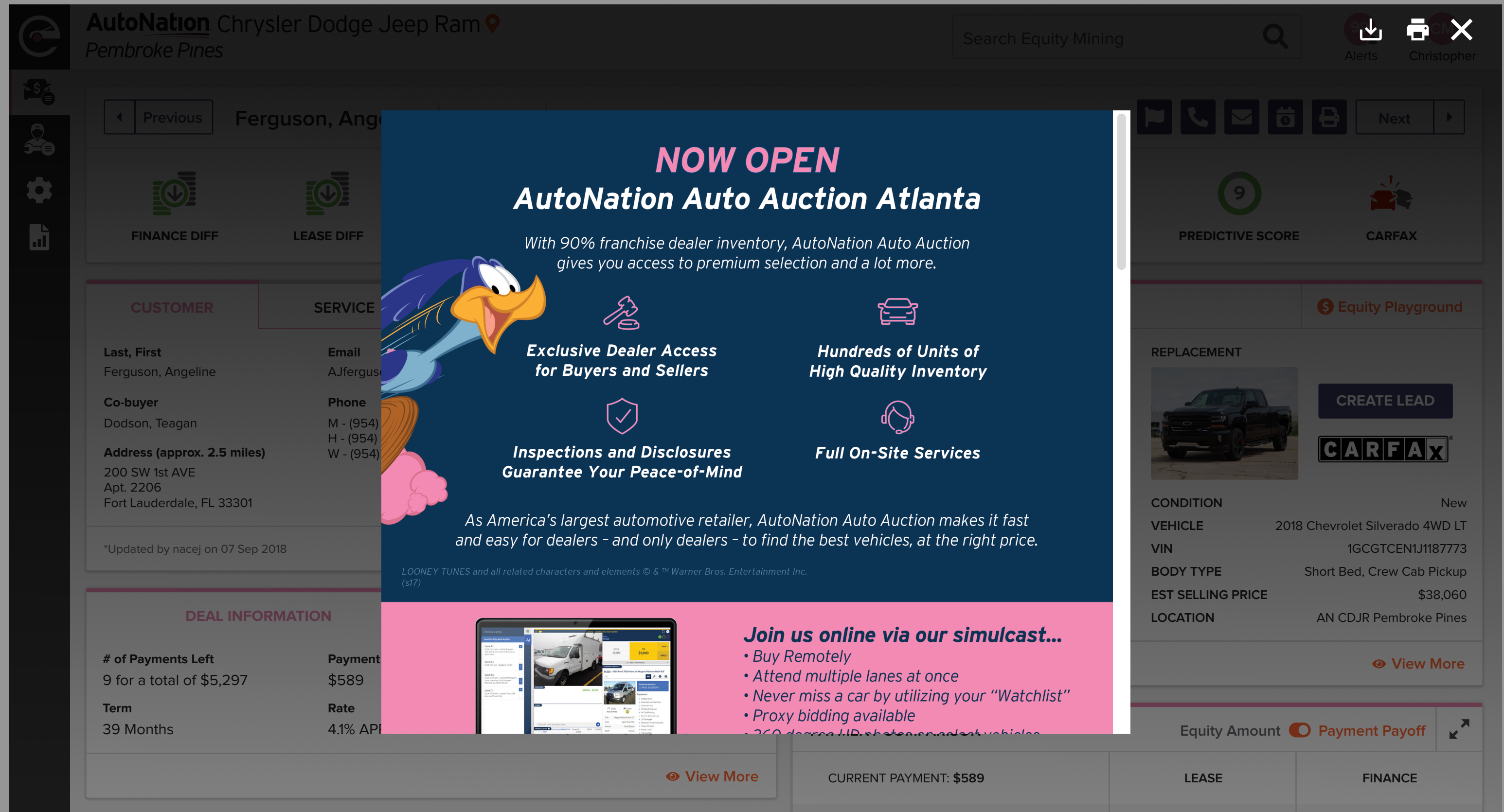
LEASE

FINANCE

Please note these designs are subject to change and final approval is pending.

36

EMT - DESKTOP - Mailers - Expanded (Wireframe)



Please note these designs are subject to change and final approval is pending.



PROTECTION PLANS



EMT - DESKTOP - Protection Plans

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

EditChange Customer

DEAL INFORMATION

PROTECTION PLANS

GAP Protection

Expires: 6/2020

\$225 Paid

\$500 Deductible

Excess Wear & Tear Protection (Platinum)

Expires: 100,000 Miles

\$0 Paid

No Deductible

Roadside Assistance (Gold)

Expires: 6/2020

\$75 Paid

\$75 Deductible

Vehicle Care Program

Expires: 6/2020

\$0 Paid

\$50 Deductible

CONTACT HISTORY

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGDCEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity AmountPayment Payoff

CURRENT PAYMENT: \$589

TERMS

DOWN PAYMENT

MONTHLY PAYMENT

LEASE

36MO / 12K
GM Financial
Rebate: \$2,225

\$0

\$480

FINANCE

72MO / 4.1%
GM Financial

\$0

\$520

Please note these designs are subject to change and final approval is pending.

39

EMT - DESKTOP - Protection Plans Empty State

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Johnson, Amelia

Type: Conquest

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

EditChange Customer

DEAL INFORMATION

PROTECTION PLANS

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGDCEN1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity AmountPayment Payoff

CURRENT PAYMENT: \$589

LEASE

FINANCE

TERMS

36MO / 12K
GM Financial
Rebate: \$2,225

72MO / 4.1%
GM Financial

DOWN PAYMENT

\$0

\$0

MONTHLY PAYMENT

\$489

\$520

Please note these designs are subject to change and final approval is pending.

40

PAYMENT COMPARISON

EMT - DESKTOP - Payment Comparison

AutoNation

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

FINANCE DIFF

LEASE DIFF

CUSTOMER

Service

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@

Phone

M - (954) 335-
H - (954) 282-
W - (954) 881-

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589


Rate

4.1% APR

CONTACT HISTORY

PAYMENT COMPARISON

Equity Amount ☐ Payment Payoff



2014 Chevrolet Colorado 4WD LT

Short Bed, Crew Cab Pickup

VIN: 1HGCDCE1J1453679

Current Payment

\$537


Down Payment

\$ 1,200

LEASE	TERMS	PAYMENT	DIFFERENCE
	36MO / 12K GM Financial Rebate: \$2,225	\$453	▼ \$69
	36MO / 12K GM Financial Rebate: \$2,225	\$433	▼ \$69
	36MO / 12K GM Financial Rebate: \$2,225	\$413	▼ \$69
FINANCE	TERMS	PAYMENT	DIFFERENCE
	72MO / 4.1% GM Financial	\$564	▲ \$27
	72MO / 4.1% GM Financial	\$544	▲ \$7
	72MO / 4.1% GM Financial	\$524	▼ \$13

Disclaimer: Prices and/or payments do not include tax, tags, and fees

REPLACEMENT



CREATE LEAD

CARFAX

CONDITION

VEHICLE

VIN

BODY TYPE

EST SELLING PRICE

LOCATION

New

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

\$38,060

AN CDJR Pembroke Pines

View More

Equity Amount ☐ Payment Payoff

LEASE

36MO / 12K
GM Financial

FINANCE

72MO / 4.1%
GM Financial

Please note these designs are subject to change and final approval is pending.

42



ACTIONS



EMT - DESKTOP - Make Call

AutoNation

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

MAKE CALL

AUTO-DIAL

HIDE

Phone Number

M - (555) 555-5555

Note *

Result

Contacted

Script

In-Service Phone Call

Greetings,

Lorem ipsum dolor sit amet, consectetur adipiscing elit. Ut pretium pretium tempor. Ut eget imperdiet neque. In volutpat ante semper diam molestie, et aliquam erat laoreet. Sed sit amet arcu aliquet, molestie justo at, auctor nunc. Phasellus ligula ipsum, volutpat eget semper id, viverra eget nibh. Suspendisse luctus mattis cursus. Nam consectetur ante at nisl hendrerit gravida. Donec vehicula rhoncus mattis.

Mauris dignissim semper mattis. Fusce porttitor a mi at suscipit. Praesent facilisis dolor sapien, vel sodales augue mollis ut. Mauris venenatis magna eu tortor posuere luctus. Aenean tincidunt turpis sed dui aliquam vehicula. Praesent nec elit non dolor consectetur tincidunt sed in felis. Donec elementum, lacus at mattis tincidunt, eros magna faucibus sem, in condimentum est augue tristique risus.

Result of Contact

Not Interested

Does not want to trade vehicle

Important: If the customer no longer owns the vehicle please see your manager.

CANCEL

SAVE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Send Email

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENT

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First

Ferguson, Angeline

Email

AJferguson1@gmail.com

Status

Contact Made

Co-buyer

Dodson, Teagan

Phone

M - (954) 335-4167

H - (954) 282-9319

W - (954) 881-9543

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

Address (approx. 2.5 miles)

200 SW 1st AVE

Apt. 2206

Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

SEND EMAIL

PREVIEW EMAIL

HIDE

To

AJFerguson1@gmail.com

Subject *

Subject*

Template

Select a Template

B

U

Helvetica Neue

A

CANCEL

SEND

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Set Reminder

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENT

CUSTOMER

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Service

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Notes

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

CREDIT

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Protection Plans

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

SET REMINDER

HIDE

Date

2 Feb 2018

Time

10:00 AM

Note

CANCEL

SAVE

Please note these designs are subject to change and final approval is pending.

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DASHBOARD



EMT - DESKTOP - Manager Dashboard Overview

Dashboard

Overview

Search Employee

Overview

List View

EMPLOYEES

Name Name

Name Name

Name Name

AutoNation Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Today

This Week

This Month

Custom

June 1, 2018 - Today (June 20, 2018)

View Report

93 Opportunities

90% of Goal | 100

59 Calls

90% of Goal | 65

1,803 Emails

120% of Goal

215 Leads

50% of Goal | 400 Avg.

83 Appointments

100% of Goal

65 Sales

87% of Goal

ACTIVITY FEED

LM Liang

Nam dapibus nisl vitae elit fringilla

1m ago

DN Daniel

Aenean sollicitudin, erat a elementum

29m ago

EM Eduardo

Neque sem pretium metus facilisis dolor...

3h ago

FP Franklin

Quis mollis nisl nunc et massa

15h ago

RT Rufus

Nulla mollis sapien sollicitudin lacinia lac...

+1d ago

OPPORTUNITIES

Day	Untouched	Viewed	Worked	Total
1	5	10	40	55
2	7	12	38	57
3	5	18	30	53
4	7	6	30	43
5	10	9	32	51
6	3	11	41	55
7	5	15	35	51
8	7	13	30	48
9	3	11	38	52
10	0	10	28	38
11	3	8	36	47
12	5	8	35	48
13	7	5	33	45
14	8	4	38	50
15	7	5	41	53
16	3	8	41	52
17	5	6	40	51
18	5	9	37	51
19	3	4	51	58
20	7	2	41	50

CONTACT

OPPORTUNITIES

ANNOUNCEMENTS

Announcement Title

NEW

This is the announcement description

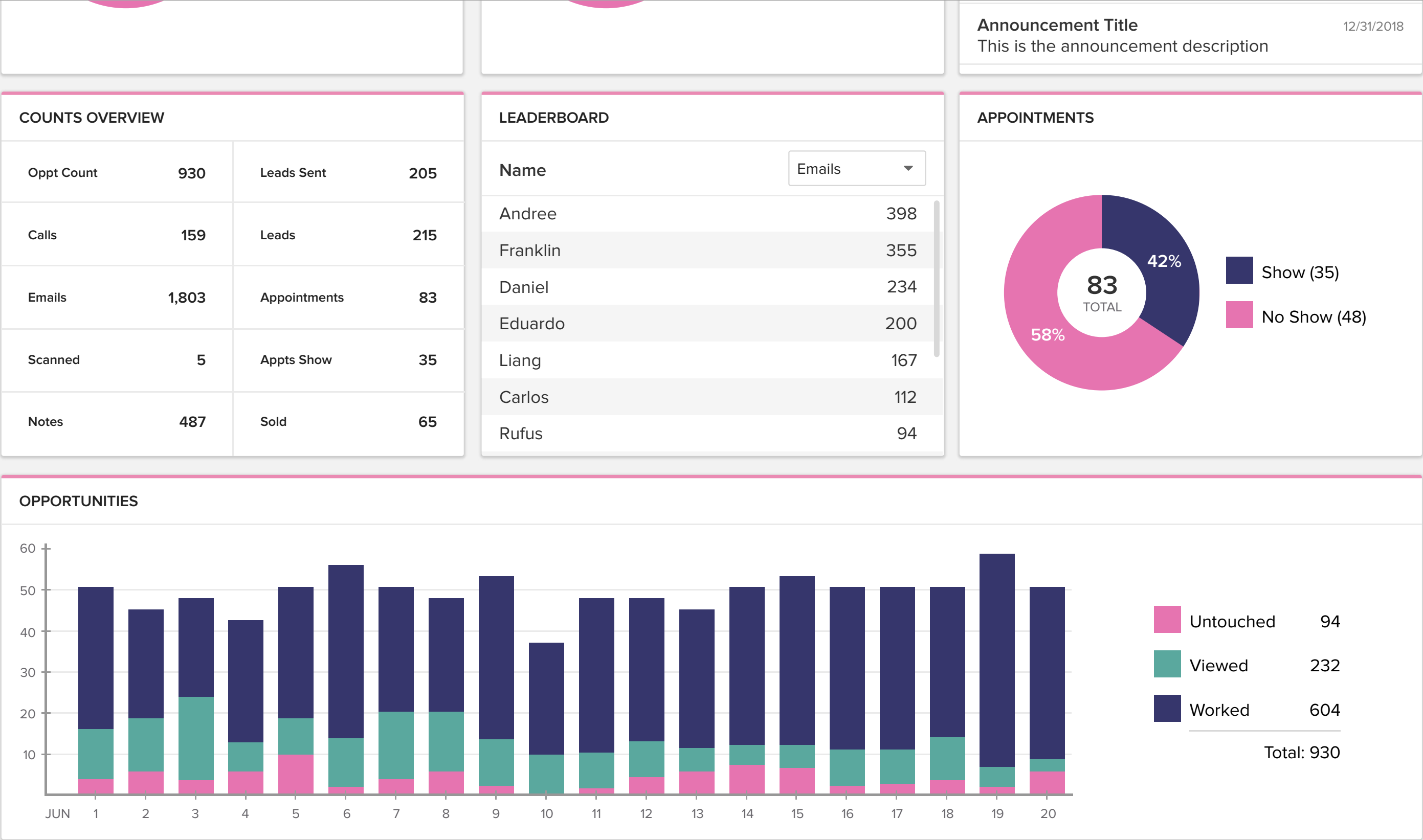
12/31/2018

Announcement Title


12/31/2018

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Manager Dashboard Overview (continued)



EMT - DESKTOP - Manager Dashboard Employees



Chrysler Dodge Jeep Ram

Pembroke Pines

Dashboard

Employees

Today

This Week

This Month

Custom

June 1, 2018 - Today (June 20, 2018)

View Report

Search Equity Mining

99 Alerts

CM Christopher

USER NAME	USAGE	WORKED BY USER	VIEWED	CALLS	EMAILS	SCANNED	NOTES	LEADS SENT	LEADS	APPOINTMENTS	APPT SHOW	SALES
Aponte, Martha	40.7	258	745	49	225	—	2	16	10	2	1	1
Arias Rubio, Maria	—	—	—	—	—	—	—	—	1	1	1	1
Bhuiyan, Mokter	—	—	—	—	—	—	—	—	1	1	1	1
Bordonaro, Renzo	—	—	—	—	—	—	—	—	—	2	1	1
Briceno, Fernando	—	—	—	—	—	—	—	—	1	1	1	1
Cavaliere, Remo	—	—	—	—	—	—	—	—	1	1	1	1
Cherelus, Wilson	—	—	—	—	—	—	—	—	6	—	—	2
Germain, Troy	1.0	3	12	—	—	—	—	6	—	—	—	—
Hernandez, Javiana	—	—	—	—	—	—	—	—	5	4	3	5
Ithier, Peter	—	—	—	—	—	—	—	—	1	—	—	1
Martinez, Eduardo	19.0	207	474	3	200	—	21	45	52	13	6	10
Martinez, Liang	17.4	177	314	24	167	—	1	3	4	2	—	—

Please note these designs are subject to change and final approval is pending.

SERVICE TAB

EMT - DESKTOP - Service Tab

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

9

99%

RO BILL

9

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last Service Appointment

4 Jun 2018 | 11:00AM

Advisor

ClarkC

Location

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

RO Total

\$50

Next Service Appointment

29 Sep 2018 | 9:00AM

Advisor

ClarkC

Location

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Expand History

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Term

39 Months

Payment

\$589

Rate

4.1% APR

Down Payment

\$37

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION

Used

VEHICLE

2014 Chevrolet Colorado 4WD LT

VIN

1HGCDCE1J1453679

BODY TYPE

Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount

Payment Payoff

CURRENT PAYMENT: \$589

TERMS

LEASE

36MO / 12K
GM Financial

FINANCE

72MO / 4.1%
GM Financial

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Service History

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

99 Alerts
CM Christopher

Previous

Ferguson, Angelina

Next

FINANCE DIFF

LEASE DIFF

CUSTOMER

SERVICE

Last Service Appointment

4 Jun 2018 | 11:00AM

Advisor

ClarkC

Location

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

RO Total

\$50

DEAL INFORMATION

# of Payments Left	Payment
9 for a total of \$5,297	\$589
Term	Rate
39 Months	4.1% APR

Service History

Repair Order Summary		
VIN: 1HGDCEN1J1453679	2017	\$100.00
VEHICLE: 2014 Chevrolet Colorado 4WD LT	2018	\$618.50
MILES: 48,312	Total	\$718.50

29 SEP 2018

9:00 AM | ClarkC

UPCOMING APPOINTMENT

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

4 JUN 2018

11:00 AM | ClarkC

946324: PDR - DIRECT PAINTLESS

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

\$50

14 MAY 2018

11:00 AM | ClarkC

945459: PDR - ATE - PLASTIC REPAIR

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

\$418.50

Predictive Score

9

Carfax

View Report

Equity Playground

View More

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION

New

VEHICLE

2018 Chevrolet Silverado 4WD LT

VIN

1GCGTCEN1J1187773

BODY TYPE

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

Equity Amount

Payment Payoff

Current Payment: \$589

Lease

Finance

Terms

36MO / 12K GM Financial

72MO / 4.1% GM Financial



HOUSEHOLD VEHICLES



EMT - DESKTOP - Household Vehicles

AutoNation

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

SERVICE

NOTES

CREDIT

Last, First
Ferguson, Angeline

Email
AJferguson1@gmail.com

Status
Contact Made

Co-buyer
Dodson, Teagan

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

EditChange Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left
9 for a total of \$5,297

Payment
\$589

Down Payment
\$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...
17 Feb 2018 10:10 AM	FergusonG		VIN Scanned
16 Feb 2018 2:05 PM	FergusonG		Email From AJFerguson1@gmail.com
14 Feb 2018 6:45 PM	FergusonG		Call From (954) 335-4167

VEHICLE COMPARISON

Equity Playground

CURRENT

REPLACEMENT

2014 Chevrolet Colorado 4WD LT

1HGCDEN1J1453679

Short Bed, Crew Cab Pickup

Used

1HGCDTHN1J1452579

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

New

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

HOUSEHOLD VEHICLES

NO LONGER OWNS

Vehicle	Miles	Deal Type	VIN	Equity
2014 Chevrolet Colorado	32k	Lease	1HGCDTHN1J1452579	\$9,500
2016 Hyundai Santa Fe	33k	Lease	9PRCSTHN1J77352700	-\$7,000
2010 Honda CR-V	46k	Finance	3HGCDCRQ1J1459359	\$6,700
2005 Ford Focus	76k	Conquest	4FFCWNNEN1J1488679	\$1,500
1997 Buick Skylark	—	—	7CDFRCEN1J9223679	—

PAYMENT COMPARISON

Equity Amount

Payment Payoff

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - No Longer Owns

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous

Ferguson, Angeline

Type: Lease

Status: Contact Made

Next

FINANCE DIFF

LEASE DIFF

EQUITY

WARRANTY

PAYMENTS LEFT

LEASE MILEAGE

RO BILL

PREDICTIVE SCORE

CARFAX

CUSTOMER

Service

Notes

Credit

Last, First

Ferguson, Angeline

Co-buyer

Dodson, Teagan

Address (approx. 2.5 miles)

200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email

AJferguson1@gmail.com

Phone

M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status

Contact Made

Last Action Taken

Vehicle Selected

Last Action Date

02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit

Change Customer

DEAL INFORMATION

PROTECTION PLANS

of Payments Left

9 for a total of \$5,297

Payment

\$589

Down Payment

\$37

Term

39 Months

Rate

4.1% APR

Lender

ACAR LEASING LTD.

View More

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...
17 Feb 2018 10:10 AM	FergusonG		VIN Scanned
16 Feb 2018 2:05 PM	FergusonG		Email From AJFerguson1@gmail.com
14 Feb 2018 6:45 PM	FergusonG		Call From (954) 335-4167

VEHICLE COMPARISON

Equity Playground

CURRENT

REPLACEMENT

2014 Chevrolet Colorado 4WD LT

1HGCDEN1J1453679

Short Bed, Crew Cab Pickup

Used

1HGCDEN1J1453679

Short Bed, Crew Cab Pickup

2018 Chevrolet Silverado 4WD LT

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

New

1GCGTCEN1J1187773

Short Bed, Crew Cab Pickup

EST SELLING PRICE

\$38,060

LOCATION

AN CDJR Pembroke Pines

View More

HOUSEHOLD VEHICLES

NO LONGER OWNS

Vehicle	Miles	Deal Type	VIN	Sold Date
2010 Honda CRV	32k	Conquest	1HGCDTHN1J1452579	8/2018
1997 Geo Metro	170k	—	9PRCSTHN1J77352700	2015
1995 Ford Probe	110k	—	3HGCDCRQ1J1459359	—

PAYMENT COMPARISON

Equity Amount

Payment Payoff

Please note these designs are subject to change and final approval is pending.

ADJUST
TRADE VALUE

Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining

99

Alerts

CM

Christopher

Trade Adjustment


ADD ADJUSTMENT


4 Adjustments


YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018


Please note these designs are subject to change and final approval is pending.


EMT - DESKTOP - Adding Trade Adjustment












AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining



99 Alerts

CM Christopher

Trade Adjustment

ADD ADJUSTMENT

4 Adjustments

Year

Make

Model

Add/Subtract

Percentage

Expiration

Select

Select

Select

Select

Select

Selections must not match all three Year, Make, and Model of a current active trade adjustment

CANCEL


SAVE

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018

Please note these designs are subject to change and final approval is pending.

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EMT - DESKTOP - Adding Trade Adjustment



Chrysler Dodge Jeep Ram

Pembroke Pines

Search Equity Mining



99 Alerts

CM Christopher

Trade Adjustment

ADD ADJUSTMENT

4 Adjustments

Year

2017

▼

Make

Hyundai

▼

Model

Santa Fe

▼

Add/Subtract

Add

▼

Percentage

5

%

Expiration

30 days

▼

Selections must not match all three Year, Make, and Model of a current active trade adjustment


CANCEL





SAVE

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Trade Adjustment Hover Options





AutoNation

Chrysler Dodge Jeep Ram

Pembroke Pines


99

Alerts

CM

Christopher



Search Equity Mining



Trade Adjustment

ADD ADJUSTMENT

5 Adjustments

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE	
2000	Ford	Mustang	Subtract	5%	30 Sep 2018	
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018	
2017	Hyundai	Santa Fe	Add	5%	06 Oct 2018	<div></div>
2017	Kia	Sorento	Add	6%	21 Oct 2018	
2015	Honda	Odessey	Subtract	10%	22 Nov 2018	

Please note these designs are subject to change and final approval is pending.

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