Equity Mining Tool

Phase 2

September 13th, 2018

UX Strategy & Design Team

Equity Mining Tool - Phase 2

Updated By **Jessica Nace and Jair Barrios**

AutoNation

EMT - DESKTOP - Equity Log

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Equity Log

Daily View | FILTERS | Financed | Leased | Expired Warranty | 90 Day Warranty | 1346 customers

CUSTOMER	STATUS	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	NOTES
Ortiz, Raiden	Do Not Contact	2015	Mustang	Financed	45		▼ $XX	▼ $XX	$X,XXX		
Gay, Adriel	Contact Made	2016	Focus	Leased	40		▲ $XX	▼ $X	$X,XXX		
Fox, Aimee	Not Interested	2017	Sorento	Leased	35		▲ $XXX	▲ $XX	-$X,XXX		
Bradley, Finn	Contact Not Made	2015	Odessey	Leased	35		▼ $XXX	▼ $XX	$XX		
Blair, Zavier	Contact Not Made	2016	Accord	Financed	33		▲ $XXX	▲ $XX	$X,XXX		
Vargas, Maciel	Contact Made	2015	GL-Class	Leased	31		▲ $XX	▼ $XX	$X,XXX		
Sweeney, Casey	Contact Not Made	2015	Mustang	Financed	30		▼ $XX	▼ $X	$XXX		Does not want to be contacted
Walton, Alexis	Do Not Contact	2016	Accord	Conquest	30		—	—	—	—	
Zimmerman, Dominik	Do Not Contact	2018	GL-Class	Financed	27		▲ $XXX	▲ $XXX	-$X,XXX		
Wyatt, Reilly	Contact Not Made	2017	Camry	Leased	20		▼ $XXX	▼ $XX	-$X,XXX		
Howe, Terry	Do Not Contact	2017	Focus	Financed	18		▼ $X	▼ $X	-$XXX		Preparing Opportunity for Compass with VIN

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Service Log

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Service Log

FILTERS | Today ✖ | 53 customers

CUSTOMER	STATUS	RO DATE	RO AMT	YEAR	MODEL	DEAL TYPE	PMNTS LEFT	LAST ACTION	EQUITY	WARRANTY	NOTES
Ortiz, Raiden	New	18 Feb 2018 | 11:53 AM	$38	2015	Mustang	Financed	45		$X,XXX		
Gay, Adriel	No Payments Left	18 Feb 2018 | 11:53 AM	$77	2016	Focus	Leased	40		$X,XXX		
Fox, Aimee	Do Not Contact	18 Feb 2018 | 11:53 AM	$10	2017	Sorento	Leased	35		-$X,XXX		
Bradley, Finn	Contact Not Made	18 Feb 2018 | 11:53 AM	$81	2015	Odessey	Leased	35		$XX		
Blair, Zavier	No Longer Owns	18 Feb 2018 | 11:53 AM	$89	2016	Accord	Financed	33		$X,XXX		
Vargas, Maciel	No Longer Owns	18 Feb 2018 | 11:53 AM	$4	2015	GL-Class	Leased	31		$X,XXX		
Sweeney, Casey	Not Interested	18 Feb 2018 | 11:53 AM	$43	2015	Mustang	Financed	30		$XXX		Does not want to be contacted
Walton, Alexis	No Longer Owns	18 Feb 2018 | 11:53 AM	$21	2016	Accord	Conquest	30		—	—	
Zimmerman, Dominik	Do Not Contact	18 Feb 2018 | 11:53 AM	$1	2018	GL-Class	Financed	27		-$X,XXX		
Wyatt, Reilly	New	18 Feb 2018 | 11:53 AM	$22	2017	Camry	Leased	20		-$X,XXX		
Howe, Terry	Do Not Contact	18 Feb 2018 | 11:53 AM	$82	2017	Focus	Financed	18		-$XXX		Preparing Opportunity for Compass with VIN

EMT - DESKTOP - Customer Detail

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Co-buyer
Dodson, Teagan

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email
AJferguson1@gmail.com

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018 — Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 | 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...
17 Feb 2018 | 10:10 AM	FergusonG		VIN Scanned
16 Feb 2018 | 2:05 PM	FergusonG		Email From AJFerguson1@gmail.com
14 Feb 2018 | 6:45 PM	FergusonG		Call From (954) 335-4167
14 Feb 2018 | 2:05 PM	FergusonG		Email To AJFerguson1@gmail.com

VEHICLE COMPARISON — Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON — Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0
MONTHLY PAYMENT	$489	$520
PAYMENT DIFFERENCE	▼ $100	▼ $69

Disclaimer: Prices and/or payments do not include tax, tags, and fees

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Nav Expanded

EQUITY MININGTOOL

- Equity Log
- Service Log
- Admin
- Reports

Chrysler Dodge Jeep Ram

Search Equity Mining

99 Alerts

CM Christopher

Ferguson, Angeline | **Type:** Lease | **Status:** Contact Made

Next

LEASE DIFF | EQUITY | WARRANTY | PAYMENTS LEFT: 9 | LEASE MILEAGE: 99 | RO BILL | PREDICTIVE SCORE: 9 | CARFAX

SERVICE | NOTES | CREDIT

Email
AJferguson1@gmail.com

Status
Contact Made

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

5 miles)

33301

07 Sep 2018

Edit | Change Customer

INFORMATION | PROTECTION PLANS

297

Payment
$589

Down Payment
$37

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

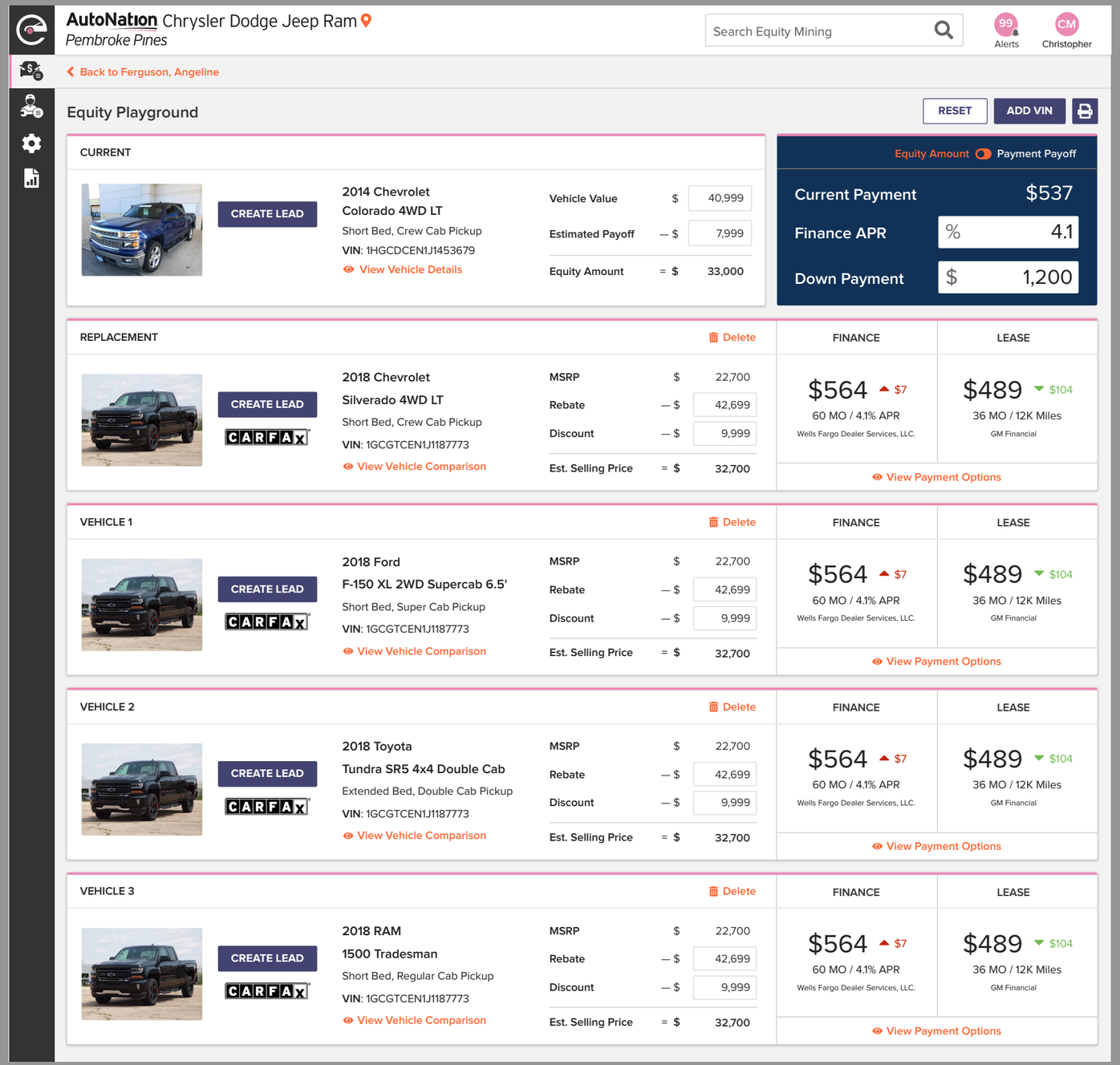
View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589** | LEASE | FINANCE

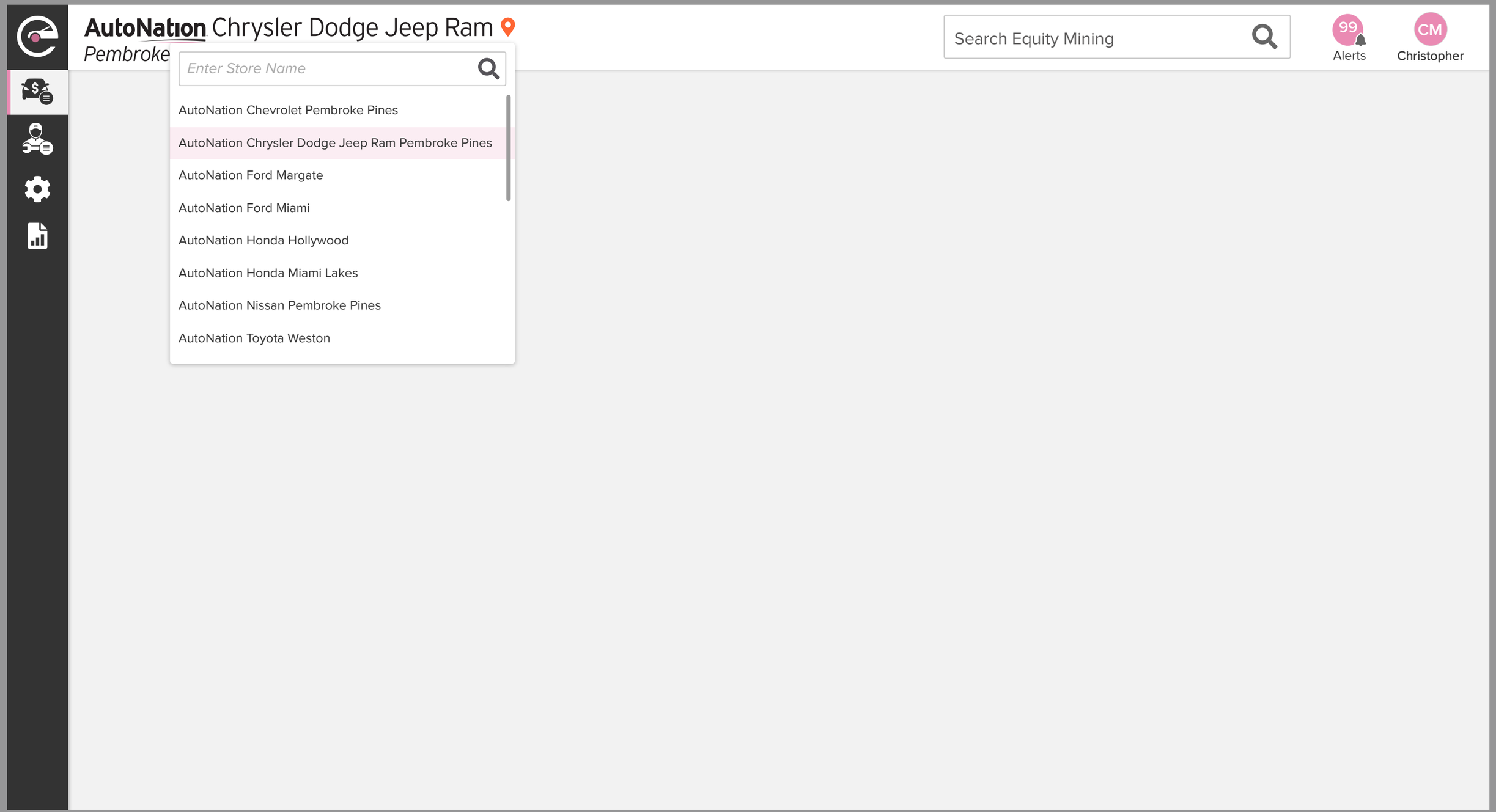
Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Equity Playground

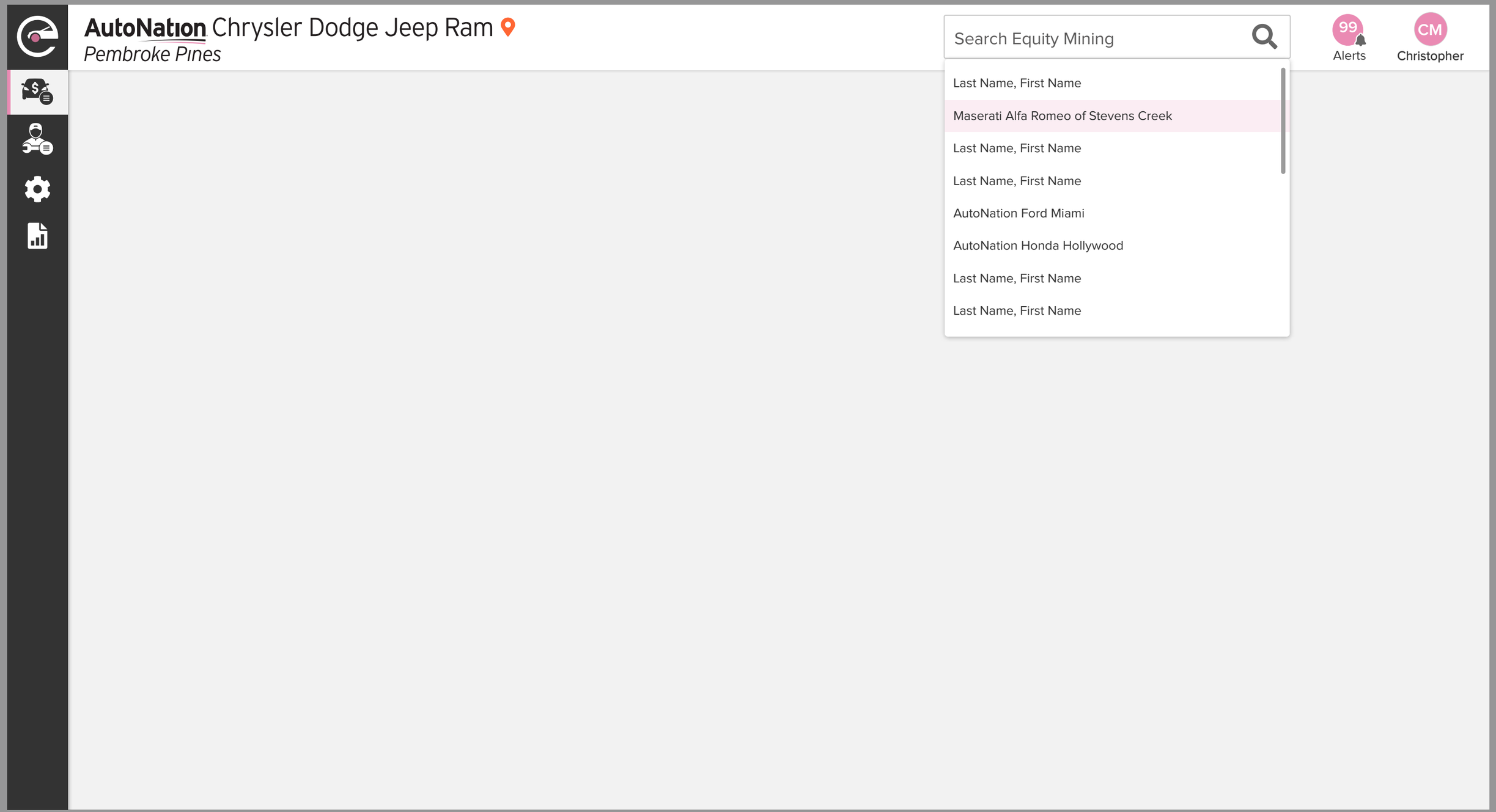


Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Location

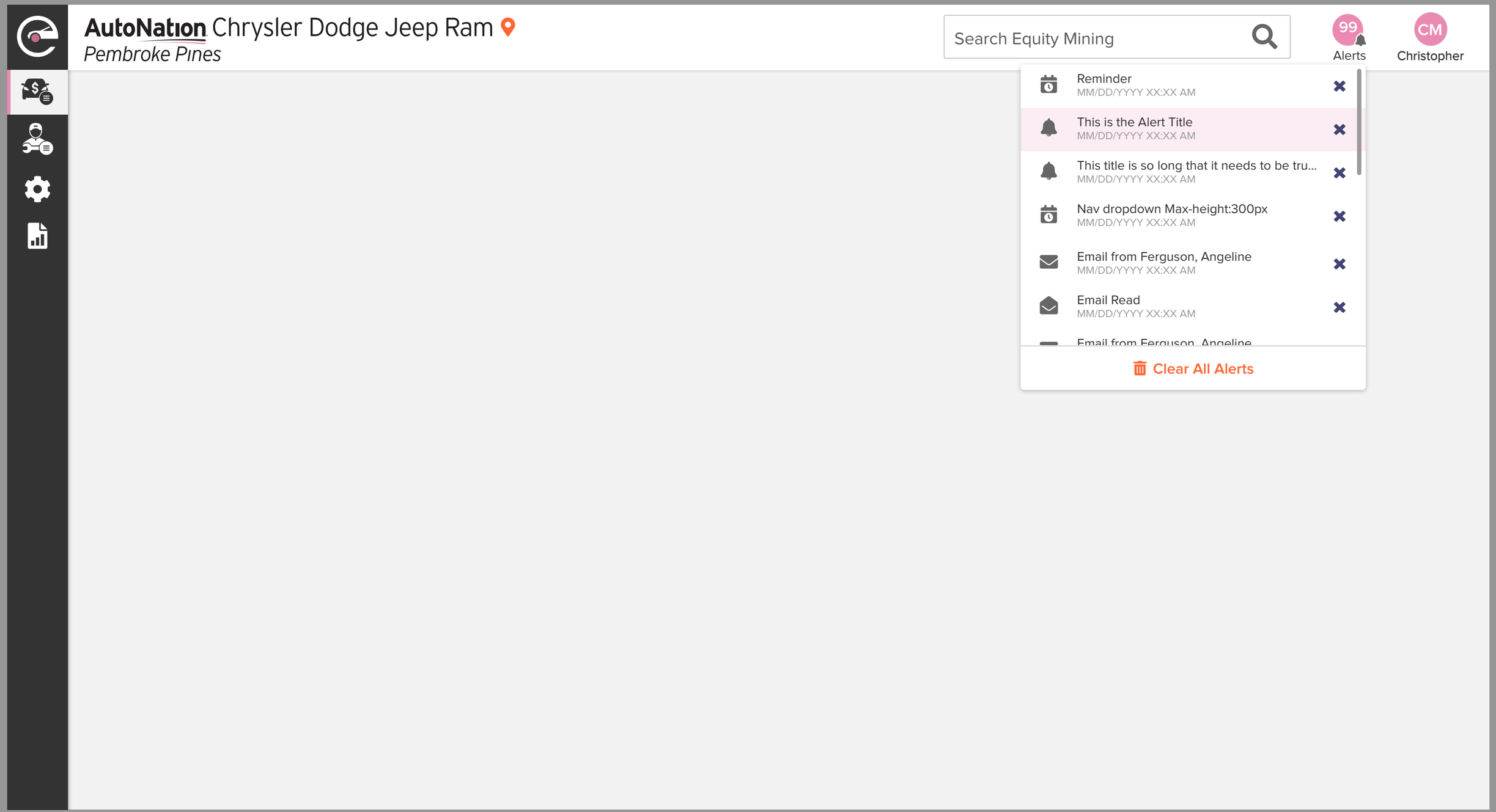


EMT - DESKTOP - Search



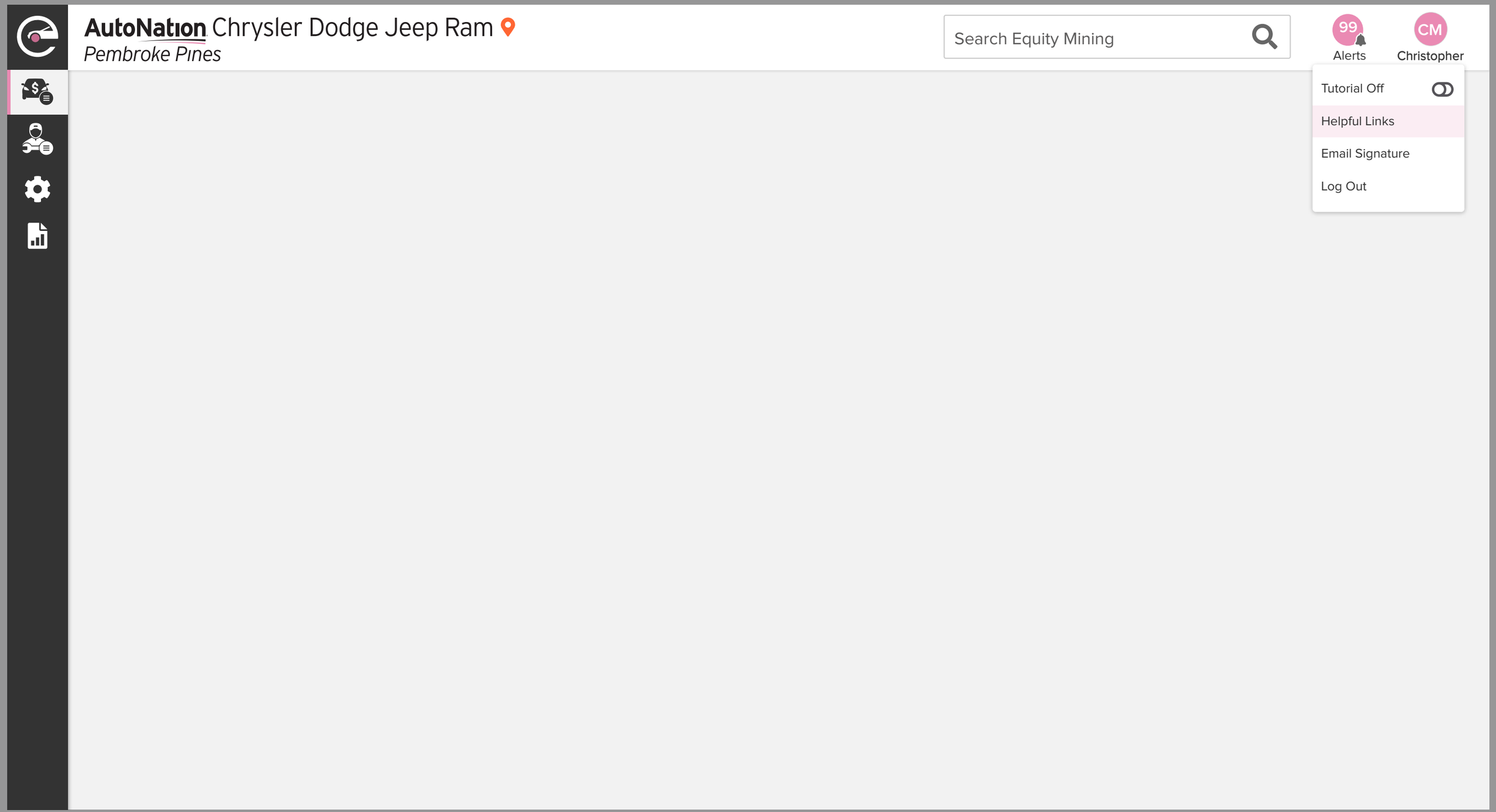
Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Alerts



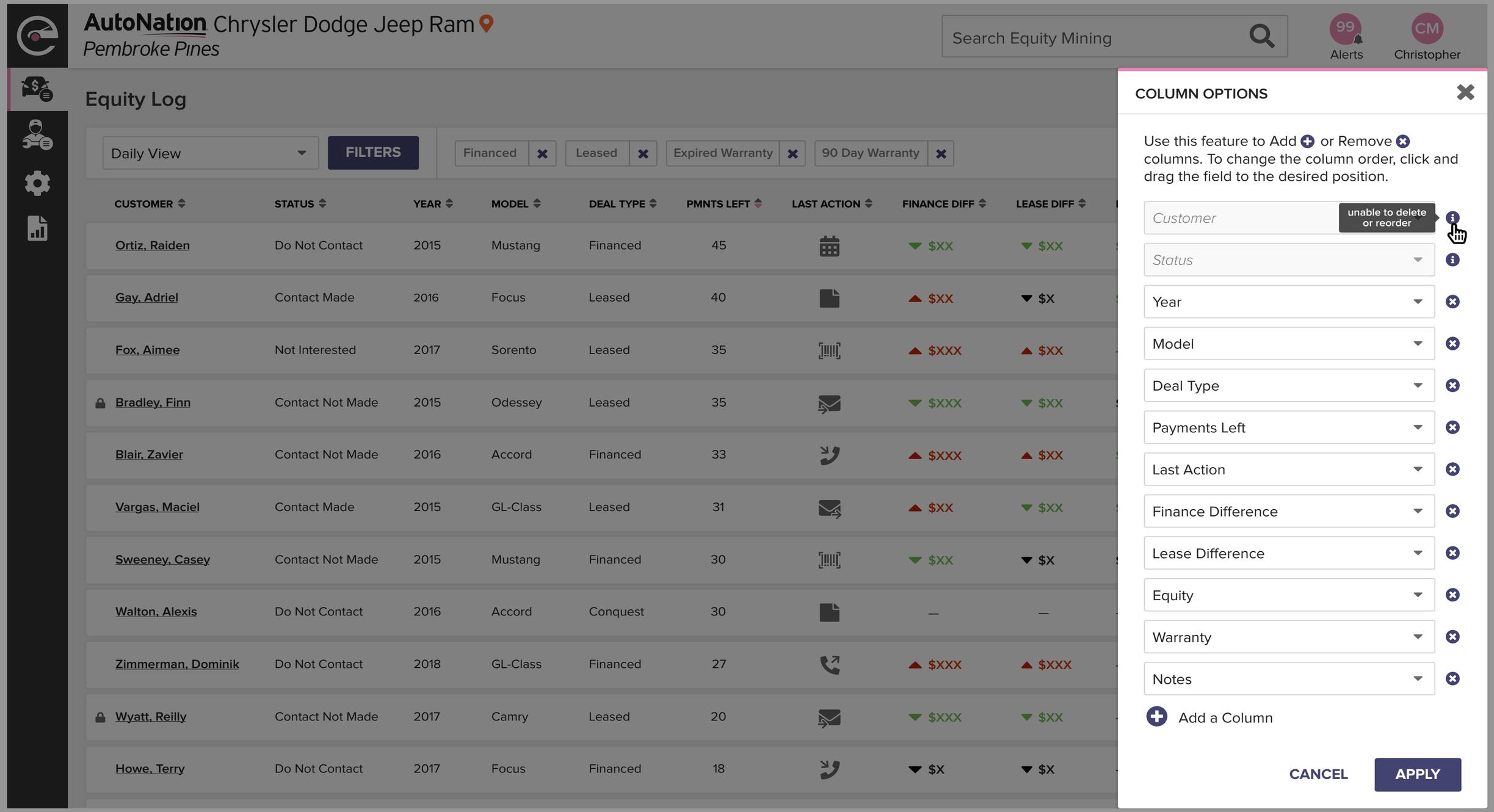
Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - User Options



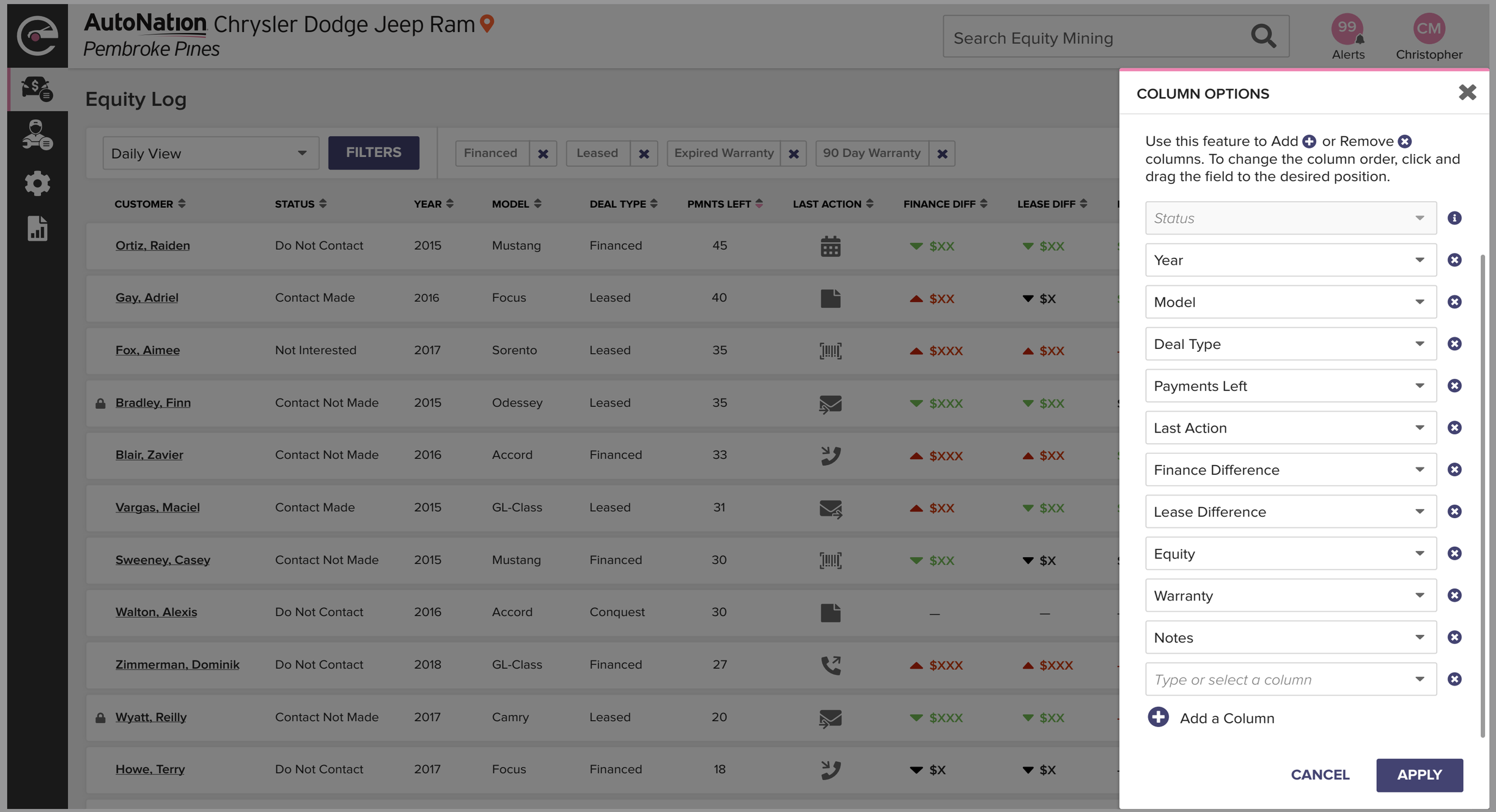
COLUMNS

EMT - DESKTOP - Columns Flyout



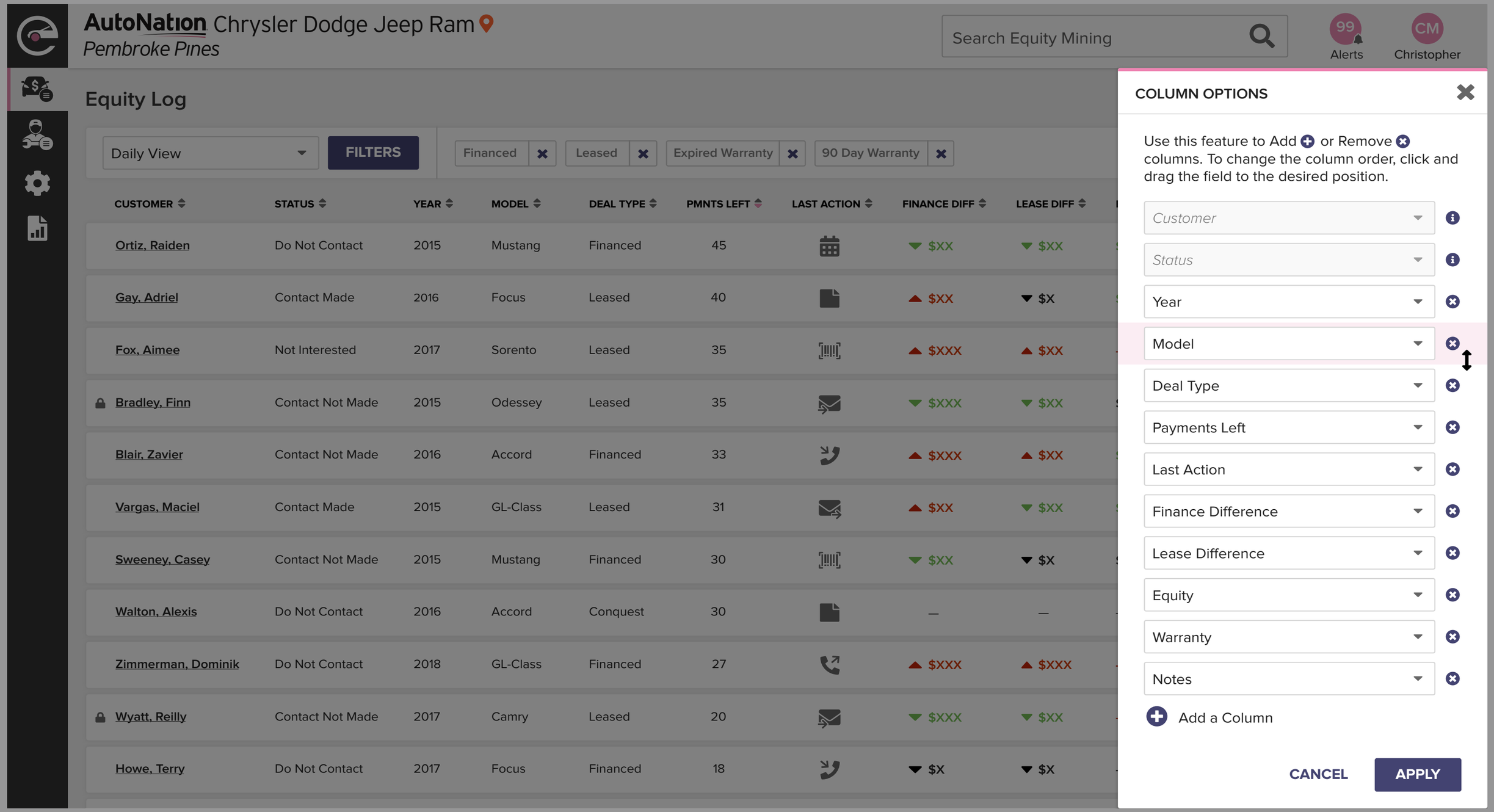
Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Add Columns



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Reorder Columns



Please note these designs are subject to change and final approval is pending.

CUSTOMER TAB

EMT - DESKTOP - Customer Tab

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF | LEASE DIFF | EQUITY | WARRANTY | 9 PAYMENTS LEFT | 99 LEASE MILEAGE | RO BILL | 9 PREDICTIVE SCORE | CARFAX

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Co-buyer
Dodson, Teagan

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email
AJferguson1@gmail.com

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589** | LEASE | FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Edit Customer

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Email
AJferguson1@gmail.com

Mobile Phone
9543354167

Home Phone
(954)282-9319

Work Phone
954-881-9543

CANCEL SAVE

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left	Payment	Down Payment
9 for a total of $5,297	$589	$37
Term	**Rate**	**Lender**
39 Months	4.1% APR	ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT		REPLACEMENT	
	CREATE LEAD CARFAX		CREATE LEAD CARFAX
CONDITION	Used	CONDITION	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	BODY TYPE	Short Bed, Crew Cab Pickup
		EST SELLING PRICE	$38,060
		LOCATION	AN CDJR Pembroke Pines

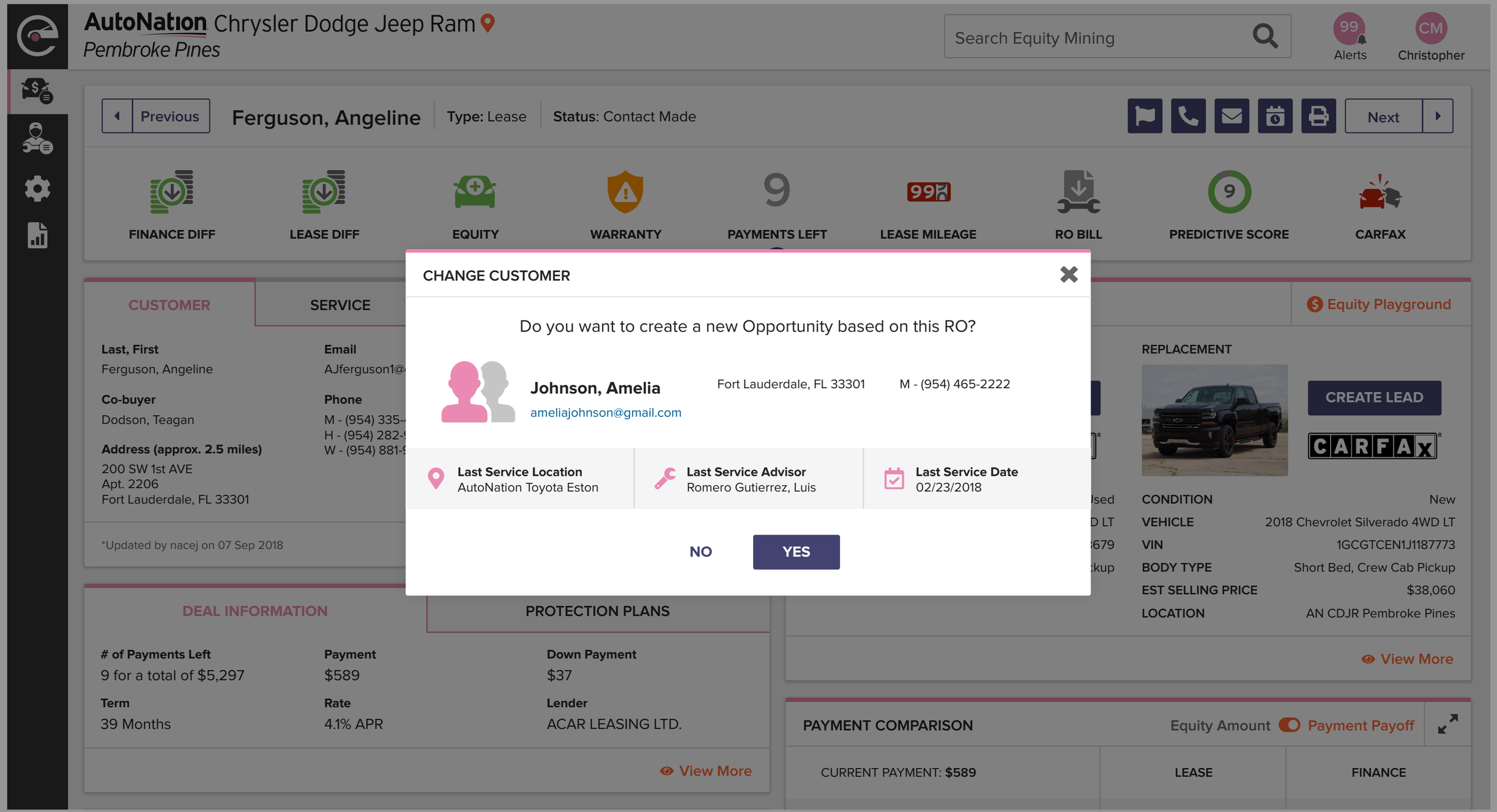
View More

PAYMENT COMPARISON — Equity Amount / Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Change Customer



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Opportunity Detail (Conquest)

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Johnson, Amelia

Co-buyer
—

Address
Fort Lauderdale, FL 33301

Email
ameliajohnson@gmail.com

Phone
M - (954) 465-2122

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018 — Edit | Change Customer

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 | 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

VEHICLE COMPARISON

Equity Playground

	CURRENT	REPLACEMENT
	CREATE LEAD	CREATE LEAD
	CARFAX	CARFAX
CONDITION	Used	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	Short Bed, Crew Cab Pickup
EST SELLING PRICE		$38,060
LOCATION		AN CDJR Pembroke Pines

View More

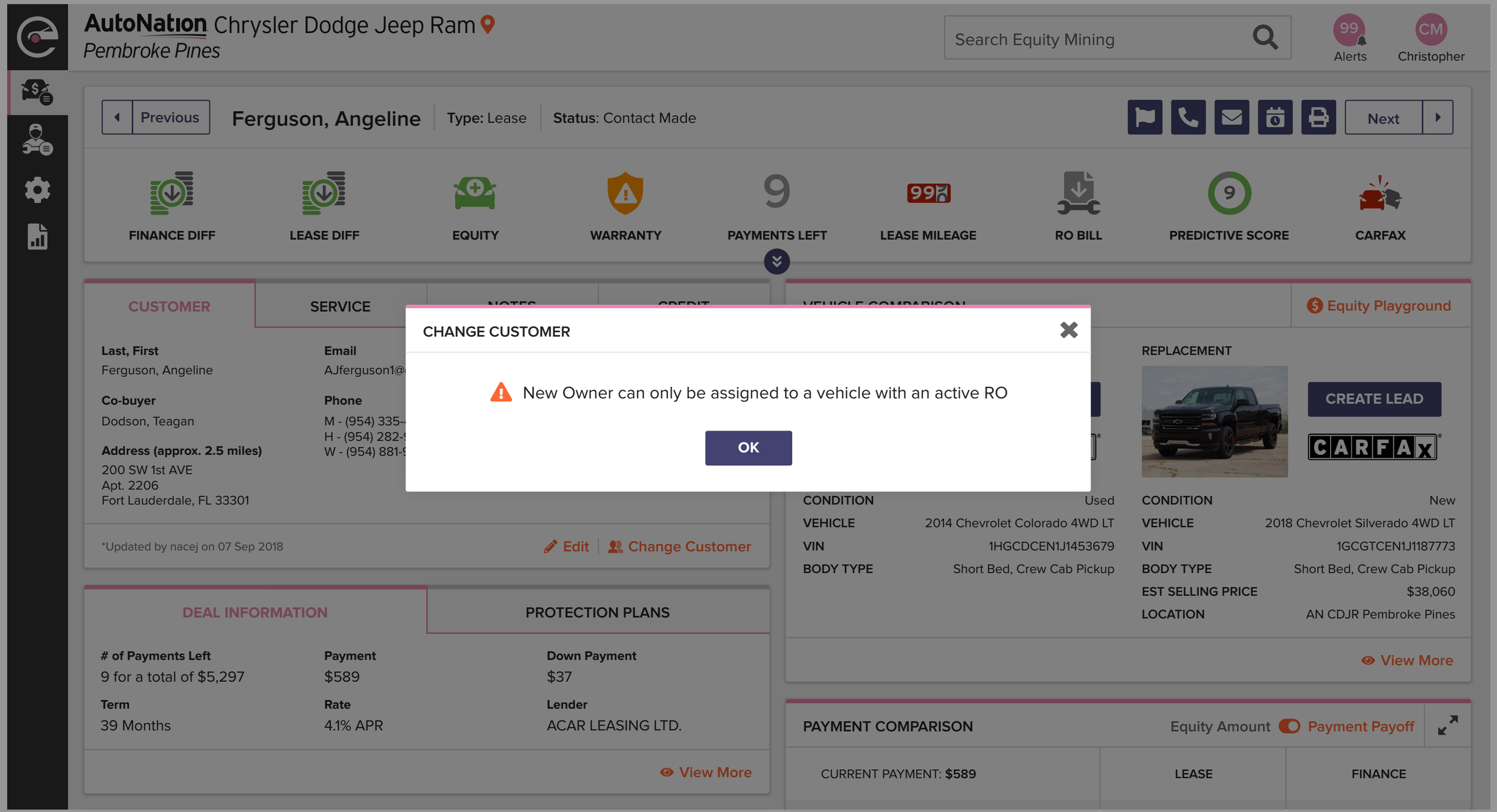
PAYMENT COMPARISON

Equity Amount — Payment Payoff

CURRENT PAYMENT: —	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Change Customer (No RO)



Please note these designs are subject to change and final approval is pending.

EXPERIAN

EMT - DESKTOP - Customer Detail - Conquest

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type**: Conquest | **Status**: Contact Made | Next

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Johnson, Amelia

Co-buyer
—

Address
Fort Lauderdale, FL 33301

Email
ameliajohnson@gmail.com

Phone
M - (954) 465-2122

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 | 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

VEHICLE COMPARISON

Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

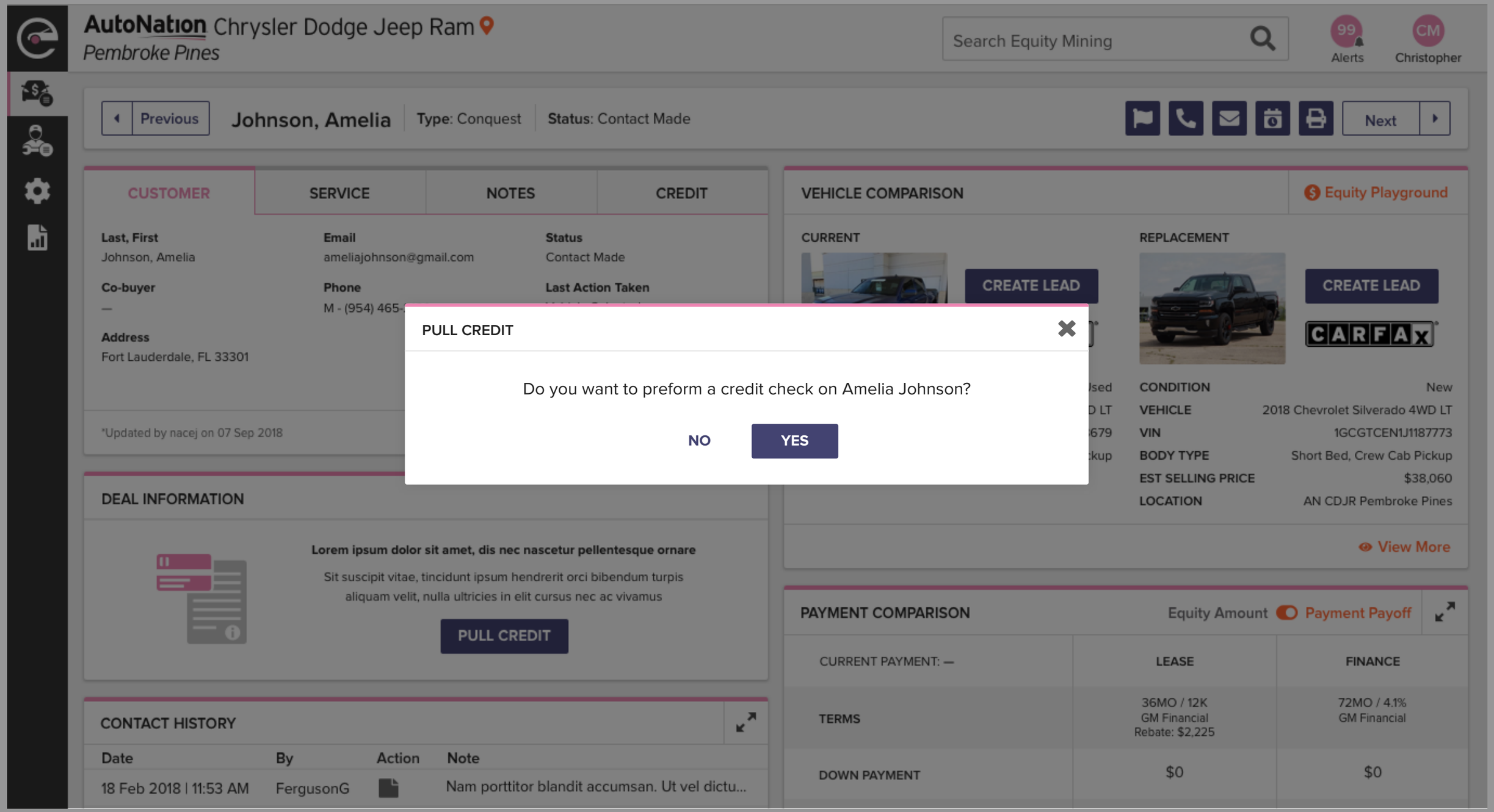
PAYMENT COMPARISON

Equity Amount | Payment Payoff

CURRENT PAYMENT: —	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Pull Credit



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Pulled

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Johnson, Amelia

Email
ameliajohnson@gmail.com

Status
Contact Made

Co-buyer
—

Phone
M - (954) 465-2122

Last Action Taken
Vehicle Selected

Address
Fort Lauderdale, FL 33301

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Score - Associate View

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

BAD	300-579
POOR	580-639
FAIR	640-699
GOOD	700-749
EXCELLENT	**750+**

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE

EMT - DESKTOP - Customer Detail - Credit Score - Manager View

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

BAD	300-579
POOR	580-639
FAIR	640-699
GOOD	700-749
EXCELLENT	**750+**

View More

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Score - Manager View Expanded

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Credit Score	622
High Credit	735
Number of Mortgages	1
Prior/Current Trades	6
Derogatory/Delinquent Trades	0
Open Trades	1
Months Since Most Recent Bankruptcy	—
Months Since Most Recent Charge-Off	—
Months Since Most Recent Judgement	—
Months Since Most Recent Repossession	—
Months to Maturity on Open Trades	9
Trades > 30 Days Delinquent in Past 12 Months	0
Maximum Credit Amount on Trades	$20,000

View Less

DEAL INFORMATION | PROTECTION PLANS

VEHICLE COMPARISON | Equity Playground

CURRENT		REPLACEMENT	
	CREATE LEAD		CREATE LEAD
CONDITION	Used	CONDITION	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	BODY TYPE	Short Bed, Crew Cab Pickup
		EST SELLING PRICE	$38,060
		LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON — Equity Amount / Payment Payoff

CURRENT PAYMENT: $589	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Credit Score - Empty

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left	Payment	Down Payment
9 for a total of $5,297	$589	$37
Term	**Rate**	**Lender**
39 Months	4.1% APR	ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT		REPLACEMENT	
	CREATE LEAD CARFAX		CREATE LEAD CARFAX
CONDITION	Used	CONDITION	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	BODY TYPE	Short Bed, Crew Cab Pickup
		EST SELLING PRICE	$38,060
		LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Customer Detail - Conquest - Credit Score Empty

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

CUSTOMER | SERVICE | NOTES | CREDIT

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

DEAL INFORMATION

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

PULL CREDIT

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 | 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...

VEHICLE COMPARISON

Equity Playground

	CURRENT	REPLACEMENT
	CREATE LEAD	CREATE LEAD
	CARFAX	CARFAX
CONDITION	Used	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	Short Bed, Crew Cab Pickup
EST SELLING PRICE		$38,060
LOCATION		AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON

Equity Amount | Payment Payoff

CURRENT PAYMENT: —	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0

Please note these designs are subject to change and final approval is pending.

PREDICTIVE SCORE

EMT - DESKTOP - Predictive Score Header

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Johnson, Amelia

Email
ameliajohnson@gmail.com

Status
Contact Made

Co-buyer
—

Phone
M - (954) 465-2122

Last Action Taken
Vehicle Selected

Address
Fort Lauderdale, FL 33301

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON — Equity Amount | Payment Payoff

CURRENT PAYMENT: —	LEASE	FINANCE
	36MO / 12K	72MO / 4.4%

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Predictive Score Drawer Expanded

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
Finance payment decreases by $69	Lease payment decreases by $100	Vehicle Equity of $8,990	Warranty is about to expire	9 payments left until loan payoff	Likely to exceed lease mileage	There is no RO bill for this vehicle	Likelihood to convert to a lead is excellent	Carfax reports 2 accidents

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Johnson, Amelia

Email
ameliajohnson@gmail.com

Status
Contact Made

Co-buyer
—

Phone
M - (954) 465-2122

Last Action Taken
Vehicle Selected

Address
Fort Lauderdale, FL 33301

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

VEHICLE COMPARISON | Equity Playground

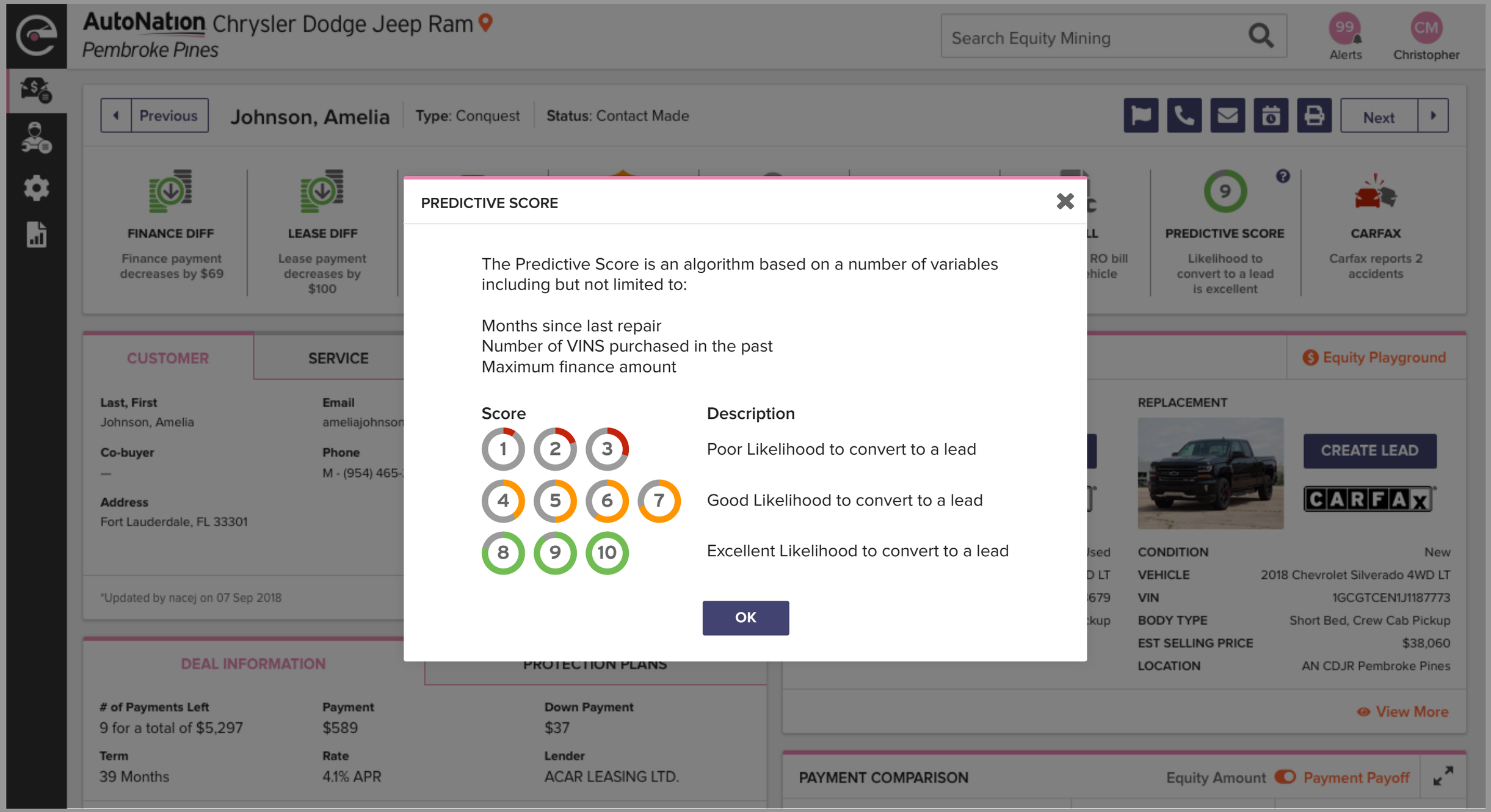
CURRENT		REPLACEMENT	
	CREATE LEAD CARFAX		CREATE LEAD CARFAX
CONDITION	Used	CONDITION	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	BODY TYPE	Short Bed, Crew Cab Pickup
		EST SELLING PRICE	$38,060
		LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

Please note these designs are subject to change and final approval is pending.

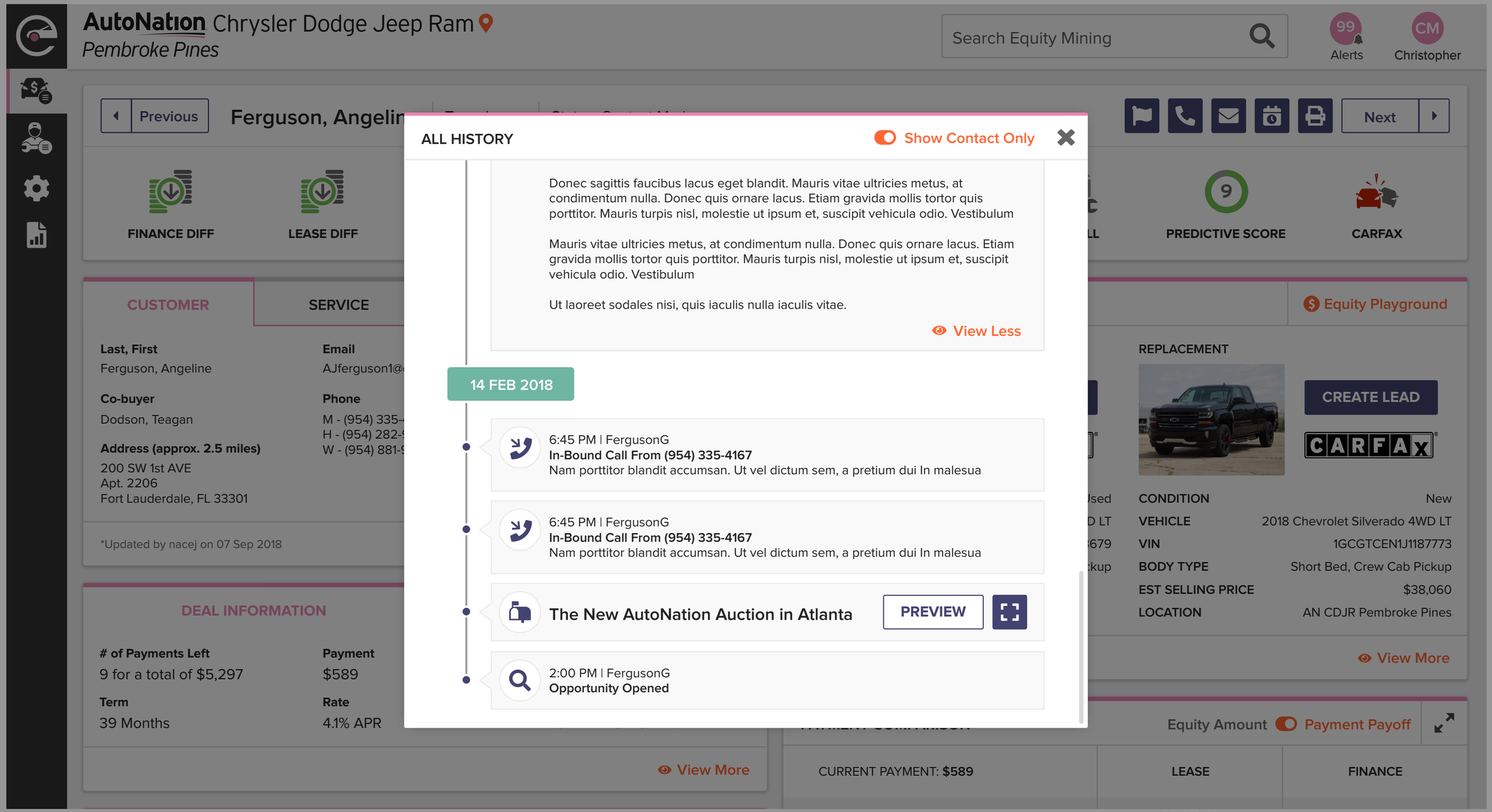
EMT - DESKTOP - Predictive Score Explanation



Please note these designs are subject to change and final approval is pending.

ACCESS TO MAILERS

EMT - DESKTOP - Mailers (Wireframe)



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Mailers - Preview (Wireframe)

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | Ferguson, Angelin | Next

FINANCE DIFF | LEASE DIFF | PREDICTIVE SCORE 9 | CARFAX

CUSTOMER | SERVICE

Last, First
Ferguson, Angeline

Email
AJferguson1@

Co-buyer
Dodson, Teagan

Phone
M - (954) 335-
H - (954) 282-
W - (954) 881-

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

# of Payments Left
9 for a total of $5,297

Payment
$589

Term
39 Months

Rate
4.1% APR

View More

Equity Playground

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589** | LEASE | FINANCE

HISTORY

Show Contact Only

6:45 PM | FergusonG
In-Bound Call From (954) 335-4167
Nam porttitor blandit accumsan. Ut vel dictum sem, a pretium dui In malesua

The New AutoNation Auction in Atlanta — HIDE

2:00 PM | FergusonG
Opportunity Opened

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Mailers - Expanded (Wireframe)

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

Alerts | Christopher

Previous | Ferguson, Ang | Next

FINANCE DIFF | LEASE DIFF | PREDICTIVE SCORE | CARFAX

CUSTOMER | SERVICE

Last, First
Ferguson, Angeline

Email
AJfergus

Co-buyer
Dodson, Teagan

Phone
M - (954)
H - (954)
W - (954)

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

# of Payments Left
9 for a total of $5,297

Payment
$589

Term
39 Months

Rate
4.1% APR

View More

Equity Playground

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION New
VEHICLE 2018 Chevrolet Silverado 4WD LT
VIN 1GCGTCEN1J1187773
BODY TYPE Short Bed, Crew Cab Pickup
EST SELLING PRICE $38,060
LOCATION AN CDJR Pembroke Pines

View More

Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589** | LEASE | FINANCE

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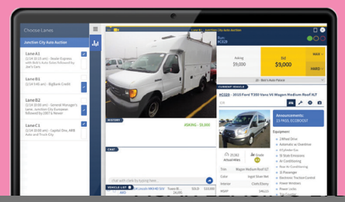

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Please note these designs are subject to change and final approval is pending.

PROTECTION PLANS

EMT - DESKTOP - Protection Plans

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF | LEASE DIFF | EQUITY | WARRANTY | 9 PAYMENTS LEFT | 99 LEASE MILEAGE | RO BILL | 9 PREDICTIVE SCORE | CARFAX

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Co-buyer
Dodson, Teagan

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email
AJferguson1@gmail.com

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018 — Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

GAP Protection Expires: 6/2020	$225 Paid $500 Deductible
Excess Wear & Tear Protection (Platimum) Expires: 100,000 Miles	$0 Paid No Deductible
Roadside Assistance (Gold) Expires: 6/2020	$75 Paid $75 Deductible
Vehicle Care Program Expires: 6/2020	$0 Paid $50 Deductible

CONTACT HISTORY

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON — Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0
MONTHLY PAYMENT	$489	$530

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Protection Plans Empty State

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Johnson, Amelia** | **Type:** Conquest | **Status:** Contact Made | Next

FINANCE DIFF | LEASE DIFF | EQUITY | WARRANTY | 9 PAYMENTS LEFT | 99 LEASE MILEAGE | RO BILL | 9 PREDICTIVE SCORE | CARFAX

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Co-buyer
Dodson, Teagan

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email
AJferguson1@gmail.com

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

Lorem ipsum dolor sit amet, dis nec nascetur pellentesque ornare

Sit suscipit vitae, tincidunt ipsum hendrerit orci bibendum turpis aliquam velit, nulla ultricies in elit cursus nec ac vivamus

CONTACT HISTORY

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE
TERMS	36MO / 12K GM Financial Rebate: $2,225	72MO / 4.1% GM Financial
DOWN PAYMENT	$0	$0
MONTHLY PAYMENT	$489	$530

Please note these designs are subject to change and final approval is pending.

PAYMENT COMPARISON

EMT - DESKTOP - Payment Comparison

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

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99 Alerts

CM Christopher

Previous | Ferguson, Angelin | Next

FINANCE DIFF | LEASE DIFF | PREDICTIVE SCORE | CARFAX

CUSTOMER | SERVICE | Equity Playground

Last, First
Ferguson, Angeline

Email
AJferguson1@

Co-buyer
Dodson, Teagan

Phone
M - (954) 335-
H - (954) 282-
W - (954) 881-

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

*Updated by nacej on 07 Sep 2018

DEAL INFORMATION

# of Payments Left
9 for a total of $5,297

Payment
$589

Term
39 Months

Rate
4.1% APR

CONTACT HISTORY

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

View More

Equity Amount | Payment Payoff

	LEASE	FINANCE
TERMS	36MO / 12K GM Financial	72MO / 4.1%

PAYMENT COMPARISON

Equity Amount | Payment Payoff

2014 Chevrolet Colorado 4WD LT
Short Bed, Crew Cab Pickup
VIN: 1HGCDCEN1J1453679

Current Payment	$537
Down Payment	$ 1,200

LEASE	TERMS	PAYMENT	DIFFERENCE
	36MO / 12K GM Financial Rebate: $2,225	$453	▼ $69
★	36MO / 12K GM Financial Rebate: $2,225	$433	▼ $69
	36MO / 12K GM Financial Rebate: $2,225	$413	▼ $69

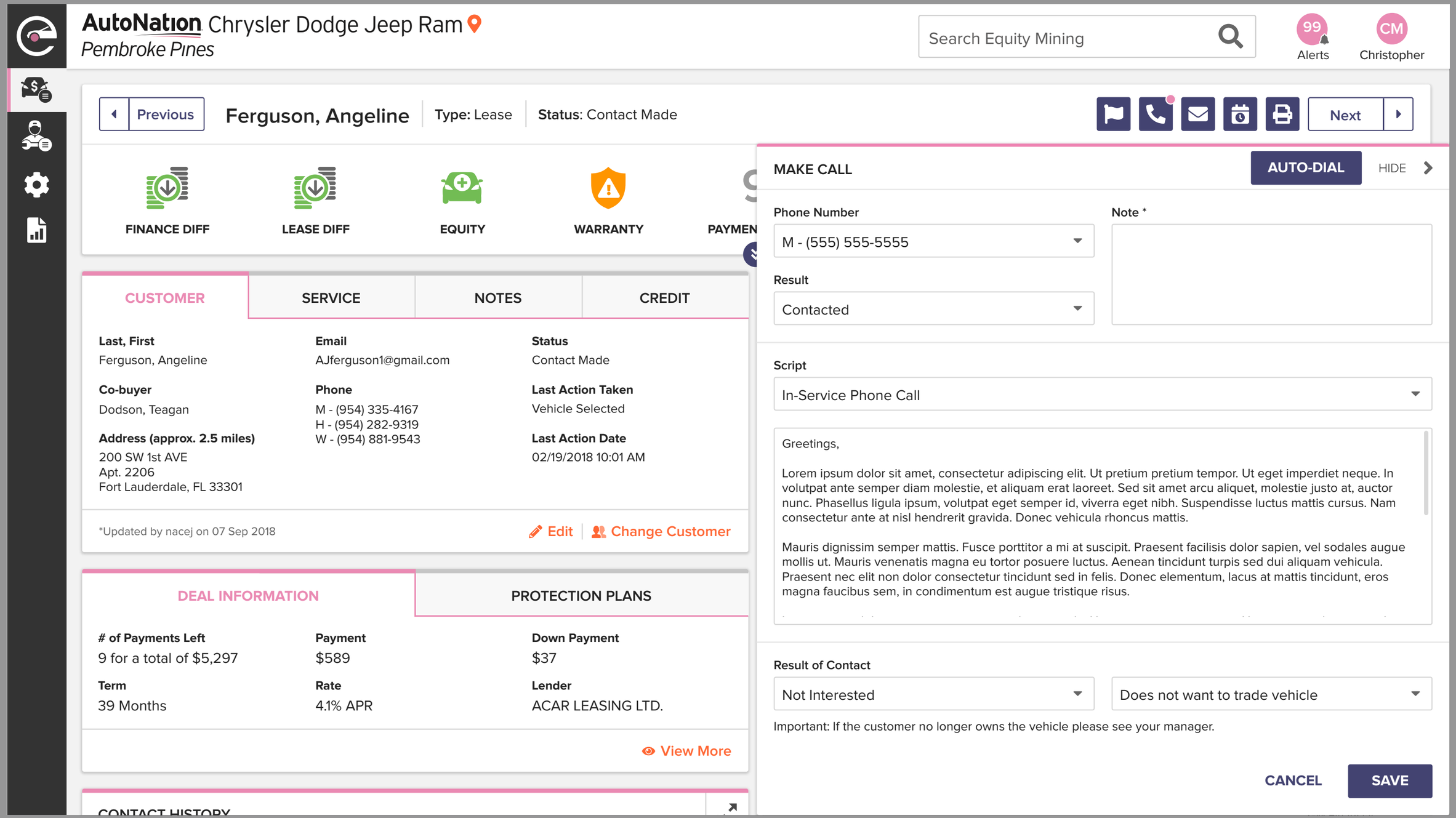
FINANCE	TERMS	PAYMENT	DIFFERENCE
	72MO / 4.1% GM Financial	$564	▲ $27
★	72MO / 4.1% GM Financial	$544	▲ $7
	72MO / 4.1% GM Financial	$524	▼ $13

Disclaimer: Prices and/or payments do not include tax, tags, and fees

Please note these designs are subject to change and final approval is pending.

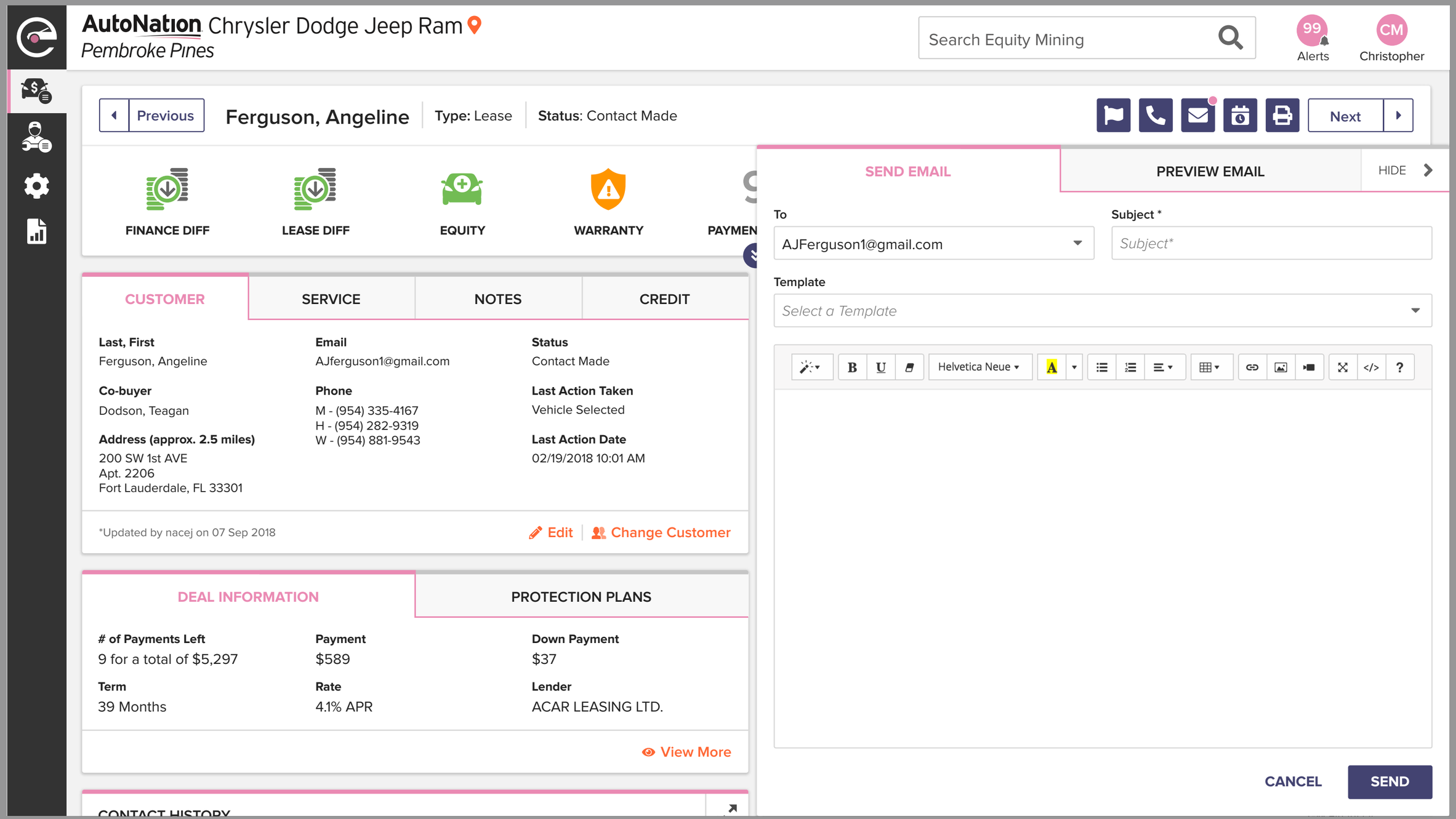
ACTIONS

EMT - DESKTOP - Make Call



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Send Email



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Set Reminder

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF | LEASE DIFF | EQUITY | WARRANTY | PAYMEN

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Email
AJferguson1@gmail.com

Status
Contact Made

Co-buyer
Dodson, Teagan

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Last Action Taken
Vehicle Selected

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018

Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

SET REMINDER HIDE

Date: 2 Feb 2018

Time: 10:00 AM

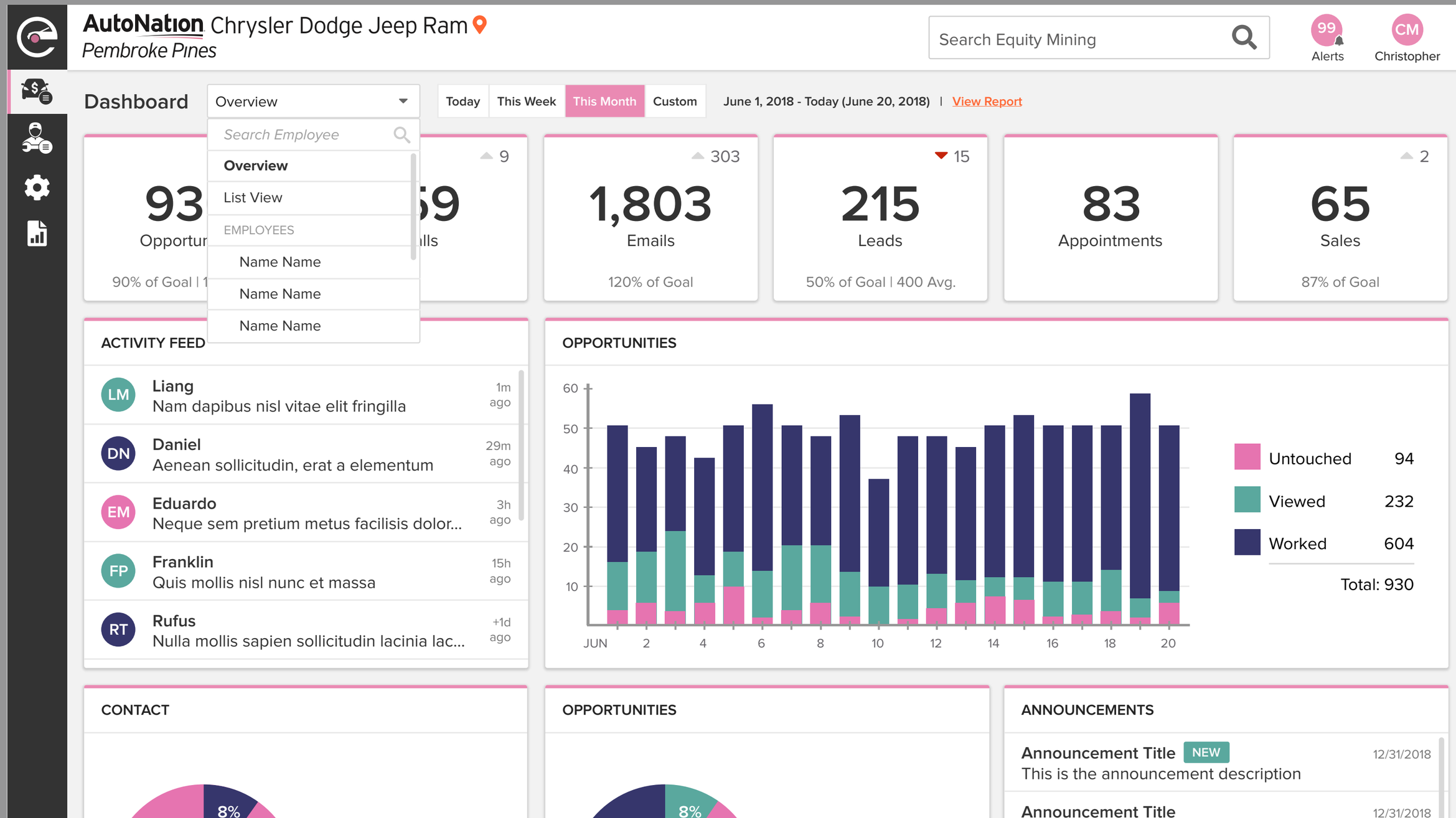
Note

CANCEL SAVE

Please note these designs are subject to change and final approval is pending.

DASHBOARD

EMT - DESKTOP - Manager Dashboard Overview



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Manager Dashboard Overview (continued)

Announcement Title 12/31/2018
This is the announcement description

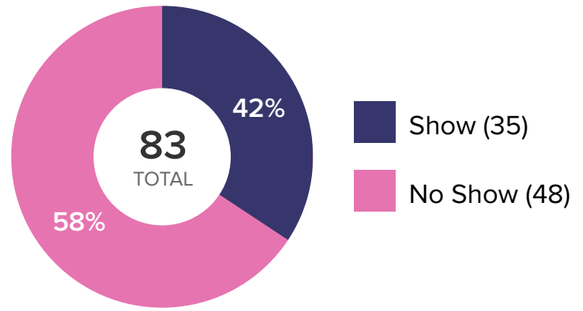
COUNTS OVERVIEW

Oppt Count	930	Leads Sent	205
Calls	159	Leads	215
Emails	1,803	Appointments	83
Scanned	5	Appts Show	35
Notes	487	Sold	65

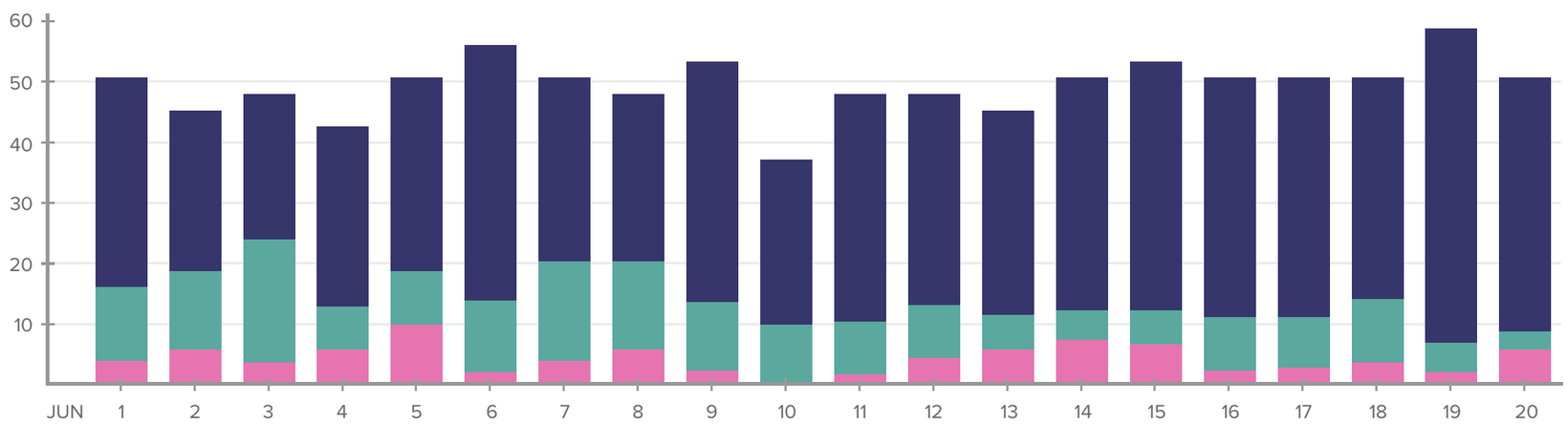
LEADERBOARD

Name	Emails
Andree	398
Franklin	355
Daniel	234
Eduardo	200
Liang	167
Carlos	112
Rufus	94

APPOINTMENTS



OPPORTUNITIES



Untouched	94
Viewed	232
Worked	604
Total: 930	

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Manager Dashboard Employees

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts

CM Christopher

Dashboard

Employees

Today | This Week | This Month | Custom

June 1, 2018 - Today (June 20, 2018) | View Report

USER NAME	USAGE	WORKED BY USER	VIEWED	CALLS	EMAILS	SCANNED	NOTES	LEADS SENT	LEADS	APPOINTMENTS	APPT SHOW	SALES
Aponte, Martha	40.7	258	745	49	225	–	2	16	10	2	1	1
Arias Rubio, Maria	–	–	–	–	–	–	–	–	1	1	1	1
Bhuiyan, Moktader	–	–	–	–	–	–	–	–	1	1	1	1
Bordonaro, Renzo	–	–	–	–	–	–	–	–	–	2	1	1
Briceno, Fernando	–	–	–	–	–	–	–	–	1	1	1	1
Cavaliere, Remo	–	–	–	–	–	–	–	–	1	1	1	1
Cherelus, Wilson	–	–	–	–	–	–	–	–	6	–	–	2
Germain, Troy	1.0	3	12	–	–	–	–	6	–	–	–	–
Hernandez, Javiana	–	–	–	–	–	–	–	–	5	4	3	5
Ithier, Peter	–	–	–	–	–	–	–	–	1	–	–	1
Martinez, Eduardo	19.0	207	474	3	200	–	21	45	52	13	6	10
Martinez, Liang	17.4	177	314	24	167	–	1	3	4	2	–	–

SERVICE TAB

EMT - DESKTOP - Service Tab

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Search Equity Mining

99 Alerts | CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Last Service Appointment
4 Jun 2018 | 11:00AM

Advisor
ClarkC

Location
AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

RO Total
$50

Next Service Appointment
29 Sep 2018 | 9:00AM

Advisor
ClarkC

Location
AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

Expand History

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

VEHICLE COMPARISON | Equity Playground

CURRENT

CREATE LEAD

CARFAX

CONDITION	Used
VEHICLE	2014 Chevrolet Colorado 4WD LT
VIN	1HGCDCEN1J1453679
BODY TYPE	Short Bed, Crew Cab Pickup

REPLACEMENT

CREATE LEAD

CARFAX

CONDITION	New
VEHICLE	2018 Chevrolet Silverado 4WD LT
VIN	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup
EST SELLING PRICE	$38,060
LOCATION	AN CDJR Pembroke Pines

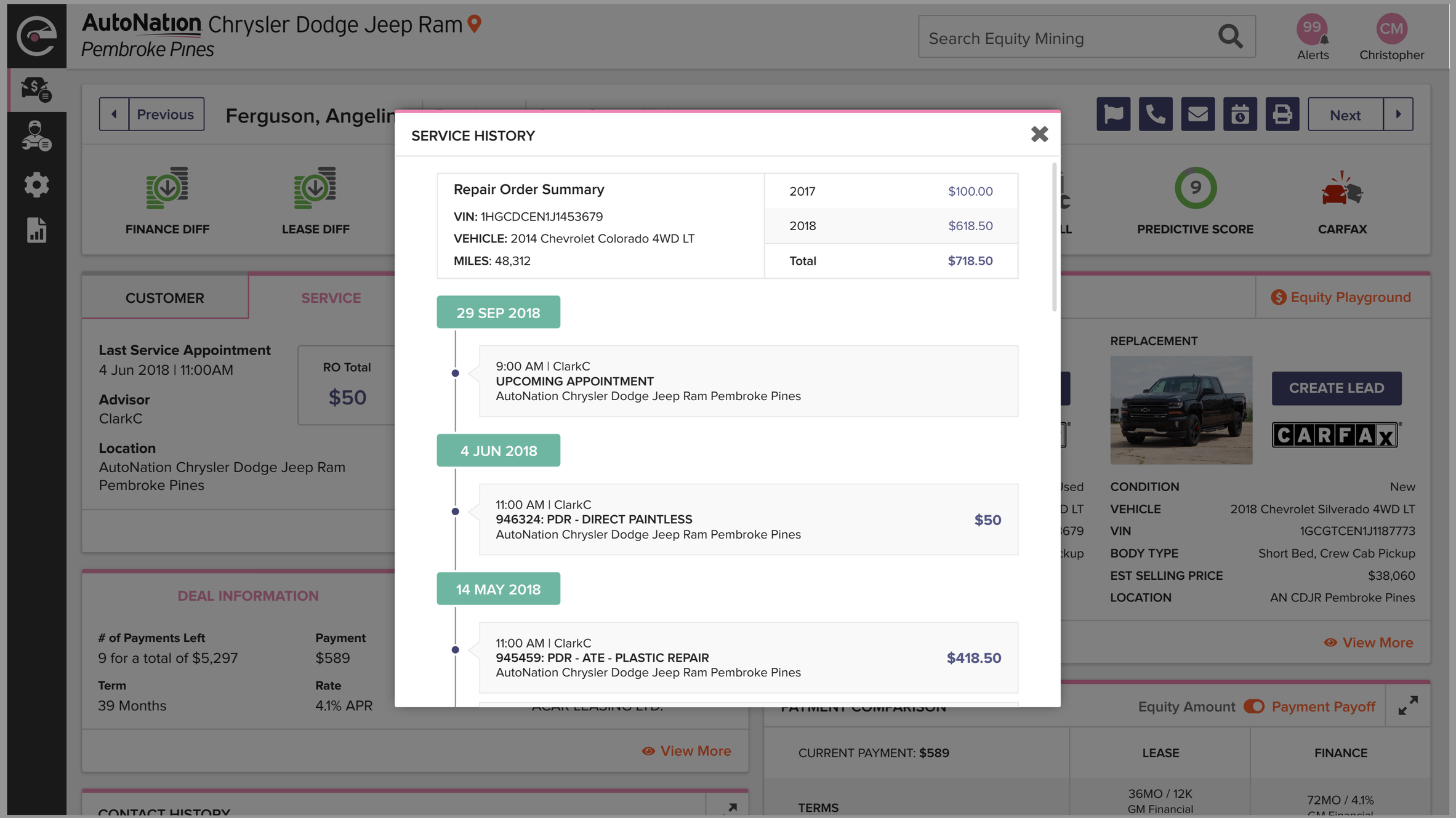
View More

PAYMENT COMPARISON | Equity Amount | Payment Payoff

CURRENT PAYMENT: **$589**	LEASE	FINANCE
TERMS	36MO / 12K GM Financial	72MO / 4.1% GM Financial

Please note these designs are subject to change and final approval is pending.

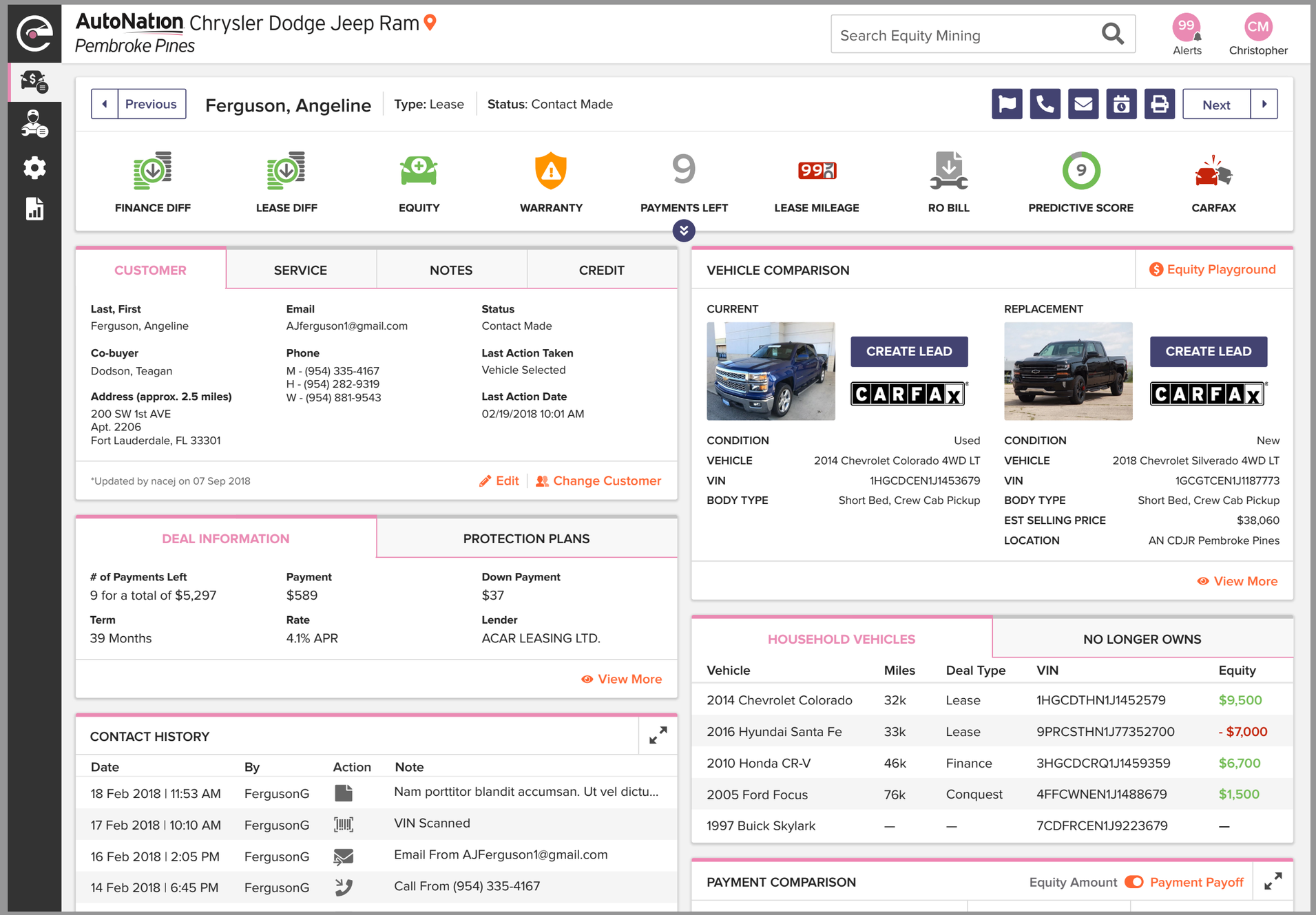
EMT - DESKTOP - Service History



Please note these designs are subject to change and final approval is pending.

HOUSEHOLD VEHICLES

EMT - DESKTOP - Household Vehicles



Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - No Longer Owns

AutoNation Chrysler Dodge Jeep Ram Pembroke Pines

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99 Alerts | CM Christopher

Previous | **Ferguson, Angeline** | **Type:** Lease | **Status:** Contact Made | Next

FINANCE DIFF	LEASE DIFF	EQUITY	WARRANTY	PAYMENTS LEFT	LEASE MILEAGE	RO BILL	PREDICTIVE SCORE	CARFAX
				9	99		9	

CUSTOMER | SERVICE | NOTES | CREDIT

Last, First
Ferguson, Angeline

Co-buyer
Dodson, Teagan

Address (approx. 2.5 miles)
200 SW 1st AVE
Apt. 2206
Fort Lauderdale, FL 33301

Email
AJferguson1@gmail.com

Phone
M - (954) 335-4167
H - (954) 282-9319
W - (954) 881-9543

Status
Contact Made

Last Action Taken
Vehicle Selected

Last Action Date
02/19/2018 10:01 AM

*Updated by nacej on 07 Sep 2018 — Edit | Change Customer

DEAL INFORMATION | PROTECTION PLANS

# of Payments Left
9 for a total of $5,297

Payment
$589

Down Payment
$37

Term
39 Months

Rate
4.1% APR

Lender
ACAR LEASING LTD.

View More

CONTACT HISTORY

Date	By	Action	Note
18 Feb 2018 | 11:53 AM	FergusonG		Nam porttitor blandit accumsan. Ut vel dictu...
17 Feb 2018 | 10:10 AM	FergusonG		VIN Scanned
16 Feb 2018 | 2:05 PM	FergusonG		Email From AJFerguson1@gmail.com
14 Feb 2018 | 6:45 PM	FergusonG		Call From (954) 335-4167

VEHICLE COMPARISON | Equity Playground

	CURRENT	REPLACEMENT
	CREATE LEAD	CREATE LEAD
	CARFAX	CARFAX
CONDITION	Used	New
VEHICLE	2014 Chevrolet Colorado 4WD LT	2018 Chevrolet Silverado 4WD LT
VIN	1HGCDCEN1J1453679	1GCGTCEN1J1187773
BODY TYPE	Short Bed, Crew Cab Pickup	Short Bed, Crew Cab Pickup
EST SELLING PRICE		$38,060
LOCATION		AN CDJR Pembroke Pines

View More

HOUSEHOLD VEHICLES | NO LONGER OWNS

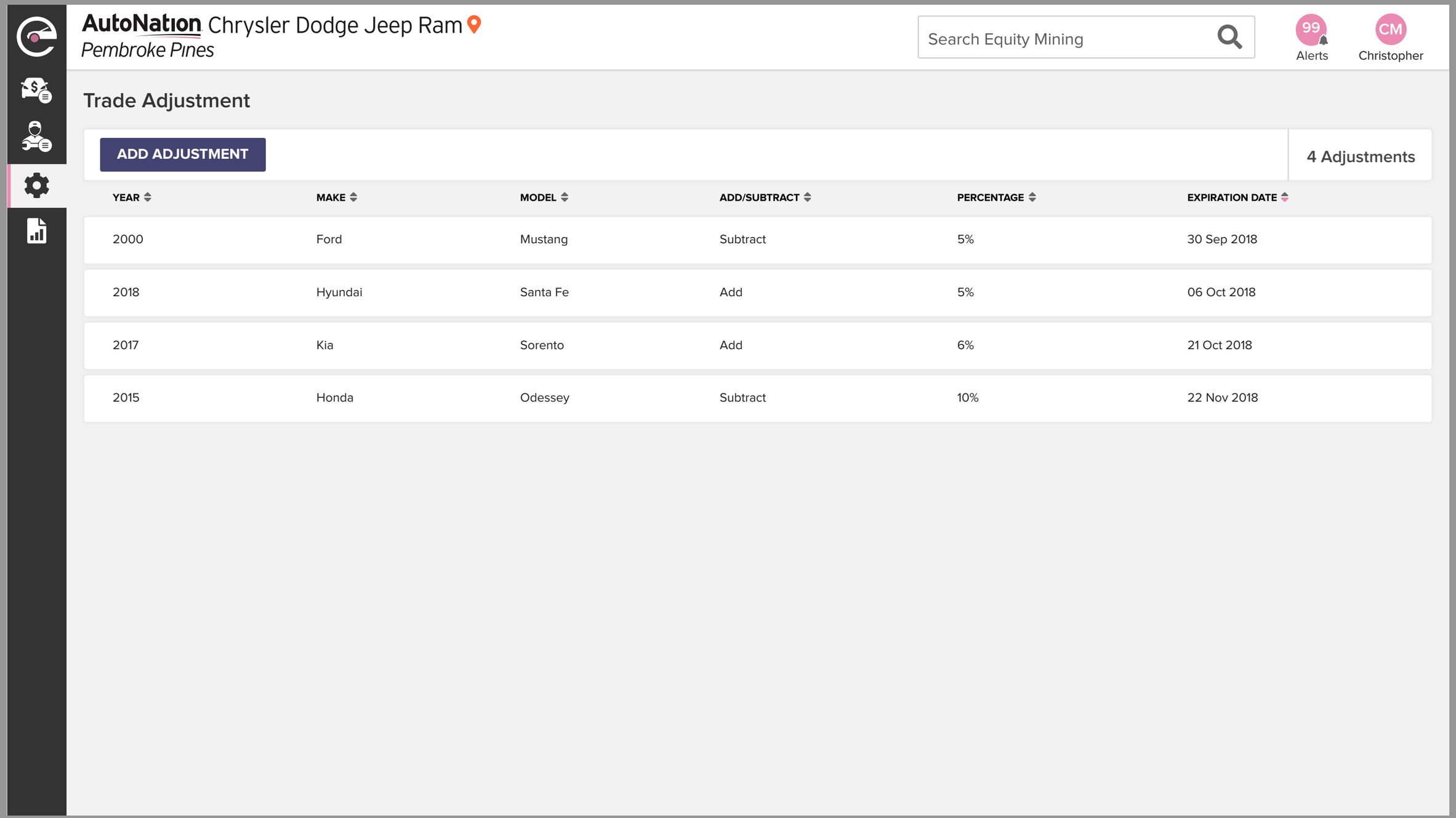
Vehicle	Miles	Deal Type	VIN	Sold Date
2010 Honda CRV	32k	Conquest	1HGCDTHN1J1452579	8/2018
1997 Geo Metro	170k	—	9PRCSTHN1J77352700	2015
1995 Ford Probe	110k	—	3HGCDCRQ1J1459359	—

PAYMENT COMPARISON — Equity Amount | Payment Payoff

Please note these designs are subject to change and final approval is pending.

ADJUST TRADE VALUE

EMT - DESKTOP - Trade Adjustment



EMT - DESKTOP - Adding Trade Adjustment

AutoNation Chrysler Dodge Jeep Ram
Pembroke Pines

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Trade Adjustment

ADD ADJUSTMENT

4 Adjustments

Year	Make	Model	Add/Subtract	Percentage	Expiration
Select	Select	Select	Select	%	Select

Selections must not match all three Year, Make, and Model of a current active trade adjustment

CANCEL SAVE

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018

Please note these designs are subject to change and final approval is pending.

EMT - DESKTOP - Adding Trade Adjustment

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Pembroke Pines

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Trade Adjustment

ADD ADJUSTMENT

4 Adjustments

Year	Make	Model	Add/Subtract	Percentage	Expiration
2017	Hyundai	Santa Fe	Add	5 %	30 days

Selections must not match all three Year, Make, and Model of a current active trade adjustment

CANCEL SAVE

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018

EMT - DESKTOP - Trade Adjustment Hover Options

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Pembroke Pines

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Trade Adjustment

ADD ADJUSTMENT

5 Adjustments

YEAR	MAKE	MODEL	ADD/SUBTRACT	PERCENTAGE	EXPIRATION DATE
2000	Ford	Mustang	Subtract	5%	30 Sep 2018
2018	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Hyundai	Santa Fe	Add	5%	06 Oct 2018
2017	Kia	Sorento	Add	6%	21 Oct 2018
2015	Honda	Odessey	Subtract	10%	22 Nov 2018

Please note these designs are subject to change and final approval is pending.